DramaDirectory

Your guide to European TV Drama Commissioning Editors and Buyers



Creative Europe MEDIA

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Project Management: Orla Clancy, Eibhlín Ní Mhunghaile Designed by: Lir Mac Cárthaigh

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INTRODUCTION

The European network of Creative Europe Desk MEDIA offices is delighted to publish this updated 2015 edition of the Drama Directory, a Guide to European TV Drama Commissioning Editors and Buyers.

The Guide is intended as a tool for TV producers in search of co-financing or TV sales for their Drama projects. In particular we hope it will be of assistance to potential applicants of the Creative Europe MEDIA Television Programming support scheme which requires a minimum of three pre-sales to European Broadcasters and a clear distribution strategy for circulation in Europe and beyond.

The production of this Drama Directory is a true European collaboration with each Creative Europe Desk providing the information on the TV Market and the TV Channels in its own territory. We would also like to take this opportunity to thank the participating Broadcasters for their generosity in providing the information contained in this Directory and the European Audiovisual Observatory for allowing us to use information from the MAVISE database.

We hope the Drama Directory will continue to be a useful resource for Television Drama Producers and Broadcasters alike. We welcome your feedback and suggestions for future editions.

THE CREATIVE EUROPE DESKS – MEDIA OFFICES

AUSTRIA

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission.

The public service broadcaster 's channels ORF1 and ORF2 had a combined average audience market share of 35.3%. In 2011, the channel "ORFIII Kultur und Information" (specialised on culture, history, Europe) was introduced, as well as the sports-channel ORF Sport +. The main German private channels (RTL, Satı Österreich, ProSieben Austria und Vox) had a combined market share of 20.6%. German public service channels had a combined audience market share of around 13%. The main private Austrian channel is ATV with a market share of 3.3%, followed by Puls 4 (3%). (Audience data source: *Eurodata TV Worldwide / AGTT / GfK Teletest*).

Half of the 3,55 million TV households receive Satellite television, followed by 44% connected to cable TV, only half of which is digitised. IPTV and DVB-T households each make up 6% of the total number of TV households. The degree of digitisation in December 2012 was 77%. Digital terrestrial television provides the following national channels: ATV, ATV2, ORF1, ORF2, ORF111, ORF Sport +, PULS 4, Red Bull TV, Servus TV and 3sat. There are 18 regional and local stations. The new pay-DTT platform Simpli TV marked the introduction of DVB-T2 technology in Austria (2013). The biggest cable operator is UPC, with 535 000 subscribers. Digital satellite packages are provided by ORF, Sky Österreich, Austria Sat, HD Austria. IPTV platforms are A1 TV in Vienna by A1 Telekom Austria AG (210 000 subscribers) and the platform TV-Box operated by MyPhone Austria GmbH.



Madame Nobel (c) 2014 Monafilm. Supported by Creative Europe-MEDIA, Funding Scheme: TV Programming. Directed by Urs Egger.

AUSTRIA

ORF

ORF is an independent public service broadcasting corporation. It has four national TV channels: ORF1, ORF 2, ORF III, ORF Sport+, four national and nine regional radio stations, all financed by license fees and advertising. The TV channels are complementary and are transmitted by terrestrial network as well as satellite in collaboration with 3sat.

ORF-Zentrum Würzburggasse 30 A-1136 Wien, Austria	T: +43 1 87878 0 F: +43 1 87878 1373 kundendienst@oi	-	at
ORF III Fernsehprogramm-S Nonntaler Hauptstraße 490 A-5020 Salzburg, Austria			
Dr. Heinrich Mis Head of Drama, ORF 1 heinrich.mis@orf.at +43 1 87878	Mag. Katharina Schenk Head of Development, Senior Producer Series & Films, ORF 1 katharina.schenk@orf.at +43187878	Dr. Andrea Bogad-Radatz Senior Vice President Films and Series, ORF 1 & 2 andrea.bogad-radatz@orf.at +43 1 87878	Peter Schöber Programme Director peter.schoeber@orf.at +43 1 87878
Mag. Klaus Lintschinger Head of Features, ORF 1 klaus.lintschinger@orf.at +43 1 87878	Mag. Alexander Vedernjak Head of Series, ORF 1 alexander.vedernjak@orf.at +43 1 87878	Mag. Irene Heschl Head of Films and Series , ORF 1 & 2 irene.heschl@orf.at +43 1 87878	Thomas Kaiserseder Acquisitions thomas.kaiserseder@orf.at +43 1 87878

AUSTRIA

SERVUSTV

ServusTV Ludwig-Bieringer-Platz 1 A - 5073 Wals-Himmelreich Austria T: +43 662 842244 - 0 F: +43 662 842244 - 28181 www.servustv.com

Matthias Hartmann Director of Programming +43 662 842244 - 28120 Frank Aydt **Acquisitions** +43 662 842244 - 28100



PULS 4

PULS 4 TV GmbH & Co KG Media Quarter Marx 3.1 Maria Jacobi Gasse 1 A-1030 Wien Austria T: +43 1 999 88 - 0 F: +43 1 999 88 - 8888 www.puls4.com

Oliver Svec **Programme Director** oliver.svec@prosiebensat1puls4.com DI (FH) Thomas Gruber **Deputy Programme Director** thomas.gruber@prosiebensat1puls4.com +43 / 1 / 368 77 66 - 404 +43 / 1 / 368 77 66 - 199 Birgit Moser-Kadlac **Consultant to Programme Director** Birgit.Moser-Kadlac@prosiebensat1puls4. com +43 1 36877 66250



ATV UND ATV2

ATV und ATV2 - ATV Privat TV GmbH & Co KG Aspernbrückengasse 2 A-1020 Wien Austria T: +43 1 213 64-0 F: +43 1 213-64-999 atv@atv.at www.atv.at

Martin Gastinger **CEO-Programme Director and Development** +43-1-213 64-0 Roman Rinner Head of Programme-Planning and Acquisitions +43-1-213 64-0



BELGIUM

The three Communities (Flemish, French and German speaking) each have responsibility for audiovisual communication and constitute separate markets, the common feature being the fact that all three markets have been extensively cabled for three decades and are thus able to receive the channels of neighbouring countries. They each have their own systems of regulating the audiovisual media and their own public service broadcasters, namely the VRT, the RTBF and the BRF respectively.

The main players in the Flemish Community are VRT, which operates the public channels Één, Canvas and Ketnet/OP12, and Medialaan (Vlaamse Media Maatschappij), which runs the channels VTM, 2BE, Anne, Jim, vtmKzoom and Vitaya. Één (VRT) continues to dominate the market, with a steadily rising daily audience share of 31% in 2013, a slight decrease compared to 2010 (33%) which reached 33% in 2010 (compared with 28.7% in 2006). Behind Één in audience terms are the channel VTM (17.4% in 2013) and the second public channel Canvas (children's programmes during the day sports and cultural programmes in the evening), followed by Vier, 2BE and Vijf. The rest of the market is split between a number of special interest channels set up in the Flemish Community as well as French and Dutch language channels.

In the French Community (which now refers to itself as the "Federation Wallonie- Bruxelles"), the main operators of television channels are, apart from RTBF (La Une, La Deux and La Trois), the RTL group, with its three channels RTL-TVI, Club RTL and Plug RTL that target Belgium but operate under Luxembourg law, and the French group AB (AB3, AB4 and AB Shopping). RTBFs market share rose slightly in 2012 (20.9% compared with 20.5% in 2011). RTL-TVI continues to dominate the market with a 20.1% daily audience share in 2012 (19.2% in 2008) and a prime time market share of 28%. The second most important Belgian channel is La Une (RTBF), with a 14.6% market share. La Deux once again exceeded the 5% mark (5.4% compared with 4.8% in 2011). The other Belgian channels have a combined share of less than 5% (Club RTL, La Deux, AB3, etc) and a significant number of viewers still turn to the French channels, which command about a third of the audience share.

In the German speaking Community, the majority of the population (about 74 ooo inhabitants) choose mainly to watch the German television channels.

SOURCE: MAVISE Database — a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. Almost 100% of Belgian households subscribe to pay TV cable TV, mainly due to the extent of the countrys cable network. The country's primary cable operator, Telenet (58% of which is under the ownership of Liberty Global since January 2013), claims more than 2.1 million subscribers to its range of channels. The other cable operators are Brutélé, Tecteo (under the VOO brand) and Numericable/Coditel. The market has undergone significant concentration in the last four years, with the number of cable operators falling from 19 in 2006 to just 6 in 2012. Since January 2013, the service of AIESH has been replaced by that of Numericable. In July 2011, the IBPT (the federal telecommunications services authority) adopted a plan to open up the cable network. This states that cable operators will in future have to enable any interested parties to make a bid to offer television services or high speed Internet services using the networks of the major cable operators.



The Spiral. Produced by Caviar, Belgium. Developed with the support of the MEDIA Interactive support scheme.

BELGIUM

BTV (BELGIUM TELEVISION SA)

Created in 2011, BTV operates 2 generalist channels totalling a 5.1% market share in the South of Belgium. AB3 is devoted to fiction (67%) and entertainment for an audience aged 15-34 year old. AB4 focus on fiction (59%) like cult movies and classical series towards an older audience (35+).

AB3 – AB4 7 rue de Livourne 1060 Bruxelles Belgium T: +32 2650.09.20 F : +32 2 646.07.12 info@ab3.be www.ab3.be

Mr Rolland BERDA Managing Director Mr Philippe ZRIHEN Head of programming Philippe.zrihen@ab3.be



BETV

Owned by cable operator Tecteo, BeTV offers a digital package of thematic channels (pay TV), Be Premium, including cinema (Be1, Be Ciné), series (Be Series) and sports (Be Sport 1, 2 and 3). It also distributes specialized services (Be Enfant, Be Documentaires, Be Charme) as well as a VoD catalogue. 61% of the programming on Be1 is made of films. Most of its acquisitions come from Canal + France.

Chaussée de Louvain 656 B-1030 Brussels Belgium T: +32 2 730 02 11 F: +32 2 732 18 48 info@betv.be www.betv.be

Mr Frédéric Vandeschoor Managing Director Mr Christian Loiseau Head of Programming Christian.loiseau@betv.be Mr Philippe Logie Head of Acquisition philippe.logie@betv.be

BELGIUM (FRENCH-SPEAKING)

RTL-TVI – CLUB RTL – PLUG TV

RTL, a subsidiary of CLT-UFA/RTL Group, operates 3 channels in French-speaking Belgium with a 30% market share. RTL-TVi is a generalist channel combining news programmes, entertainment, commercial films and series (mainly American). Until recently, Club RTL was focused on niche programme for kids, series and films but now it plans to go more mainstream. Plug addresses young adults with series, cult movies, reality shows and music programmes.

Avenue Georgin 2 B-1030 Brussels Belgium T: +32 2 337 68 11 F: +32 2 337 68 12 www.rtl.be

Stéphane Rosenblat Director of Programmes stephane_rosenblatt@clt-ufa.com Patrick Van Den Bosch Head of Acquisitions pvandenbosch@rtl.be Erwin Lapraille **Deputy Director TV** elapraille@rtl.be

BELGIUM (FRENCH-SPEAKING)

RTBF

RTBF, the public broadcaster in the French-speaking community, operates 3 channels: la Une, la Deux, la Trois. La Une is focused on information, entertainment and generalist programmes. La Deux is more oriented towards series and sports. La Trois is a children's channel in the daytime and a more cultural one (documentaries & films in original version) in the evening.

Boulevard A. Reyers 52 B-1044 Brussels Belgium	T: +32 2 737 25 44 F: +32 2 737 43 81	www.rtbf.
François Tron Director of Programmes dirtv@rtbf.be +3227374633 Eric Poivre Head of Programming epo@rtbf.be	Arlette Zylberberg Head of Fiction azy@rtbf.be +322 7372504 Valérie Lardinois Films & Fictions Acquisitions vall@rtbf.be +322 7374831	Anne Leduc Commissioning Editor Fiction aled@rtbf.be

BELGIUM (FRENCH-SPEAKING)

ACHT TV

Acht TV is a Dutch language Pay TV Fiction channel broadcasting mainly HBO programming.

Acht Bites Europe NV Bloemenstraat 32 1000 Brussel T: +32 2 211 05 10 vragen@acht.tv www.acht.tv

Vincent Loozen **Sales and acquisition manager (Netmanager)** vincent@acht.tv +32 2 211 05 10

VRT ÉÉN

VRT is Belgium's Dutch-language public broadcaster of the Flemish community in Belgium. VRT consists of the family entertainment channel Één, the youth channel Ketnet and Canvas, which is an informative and cultural channel with a strong documentary profile.

Auguste Reyerslaan 52, 1043 Brussels, Belgium	T: 32 2 7413 111 F: 32 2 7349 351	www.vrt.be

Reinhilde Weyns Head of Acquisitions reinhil<u>de.weyns@vrt.be</u> VRT CANVAS Steve De Coninck-Deboeck **Programme Manager** steve.deconinck-deboeck@vrt.be Telidja Klai **Programme manager & Acquisitions VRT KETNET** telidja.klai@vrt.be +32(2)741-5304

VRT (VLAAMSE RADIO-EN TELEVISIEOMROEP) CANVAS

VRT is Belgium's Dutch-language public broadcaster of the Flemish community in Belgium. VRT consists of the family entertainment channel Één, the youth channel Ketnet and Canvas, which is an informative and cultural channel with a strong documentary profile.

Auguste Reyerslaan 52,	
1043 Brussels,	
Belgium	

T: 32 2 7413 111 F: 32 2 7349 351 www.canvas.be

Sven Van Lokeren **Acquisition Executive (Series)** sven.vanlokeren@vrt.be +32 2 7415981 Catherine Wilmes **Acquisition Executive (Film)** catherine.wilmes@vrt.be +32 2 7413315

SBS BELGIUM

VIER is a private tv-channel with national coverage in Belgium, focusing on the Flemish (Dutch speaking) community. The target group is VVA 18-54. VIER offers free tv and broadcasts 168 hours per week. VIJF is, like VIER, also a part of SBS Belgium and is a lifestyle free tv channel focusing on women between 20 and 49 years old. SBS Belgium is part of the bigger De Vijver Media structure.

Harensesteenweg 228, 1800 VILVOORDE Belgium T: 02/715.11.50 F: 02/720.70.96 info@sbsbelgium.be VIER.be VIJF.be

Stefanie Segers **Acquisition & Distribution Manager** Stefanie.segers@sbsbelgium.be +32 2 715 11 99.

MEDIALAAN

 $\operatorname{MEDIALAAN}$ runs the channels VTM, 2BE, JIM, Vitaya (focused on women), VTMKzoom and Anne.

Medialaan 1, 1800 Vilvoorde Belgium	T: +32 022 55 32 11 F: +32 022 55 51 41		.vtm.be .2be.be
Ricus Jansegers	Davy Parmentier	Jan Creuwels	Luc Janssens
Netmanager and Head of Drama	Pitches entertainment	Scenario, pitches drama	Foreign acquisitions manager
ricus.jansegers@medialaan.be	davy.parmentier@medialaan.be	jan.creuwels@medialaan.be	luc.janssens@medialaan.be

BULGARIA

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission.

In Bulgaria the private channel bTV (Central European Media Enterprises) dominates the market and had a daily audience market share of 36.3% in 2012. BNT, the public broadcaster now has four television channels and a total audience share of 8.5% (less than half the share it had in 2006). The other major commercial player is the Modern Times Group with Nova TV (14.9%). (Audience data source: Eurodata TV Worldwide / TNS TV Plan).

Approximately 30% of Bulgarian homes receive cable television with over 600 cable network operators. In 2010, the private equity company EQT V took over two major operators: Cabletel and Eurocom establishing a new service called Blizoo. The service had 440 000 subscribers in 2013. In 2010 Telekom Austria (via Mobiltel) bought into the Bulgarian market (acquiring Megalan and Spectrum).

The Bulgarian satellite market has witnessed several major changes in the last year. Satellite BG closed down in June 2013 due to the economic crisis. The service had about 50 000 customers and they were recommended by Satellite BG to move to Vivacom. The main players in the market are Bulsatcom and Vivacom TV (from Telecom operator Vivacom). A new service was launched in 2013 by Neterra and Telenor called W1. There are also at least 15 IPTV services available, mostly provided by local ISPs, with the most important provided by Mobiltel (Telekom Austria).

Regarding DTT in Bulgaria there were tenders in 2009 and 2010. Two companies were selected: Towercom (Slovak Republic) to operate two nation-wide DTT multiplexes; and Hannu Pro (Latvia) to operate three nation-wide DTT multiplexes and the public service multiplex. Complaints against this decision led to the opening of infringement proceedings by the European Commission regarding the tender process including the restrictions on who could enter the tender. The two operators have continued the development of DTT services. Switch-off was reported to have taken place in September 2013. However, such a large number of homes were unprepared and left without television signals that the switch-off was delayed until November 2013. Low income homes were provided with vouchers to help in the purchase of DTT equipment.

TV7

TV7 is a Bulgarian polythematic television channel with a national coverage. It is the main channel in the group of channels TV7, NEWS7 and SUPER7 which starts its broadcasting at the end of 2005. Since 2013 the program of the television is being processed digitally on the territory of the whole country while reaching 96.2% of population coverage.

TV7 159, Tzar Boris III Blvd. Sofia 1618 T: +359 2 816 27 40 office@tv7.bg www.tv7.bg

BULGARIA

bTV

bTV is the first private national TV station in Bulgaria.

bTV's program was broadcast for the first time on June 1st 2000, those braking the monopoly of the public national TV station and changing entirely the media environment in Bulgaria. For 12 years bTV firmly established itself as the most watched TV channel in Bulgaia with nearly 40% share of all viewers and with leading positions on the advertising market.

bTV National Palace of Culture 1, Bulgaria Sq. Sofia 1463 T: +359 2 9176800 sales@btv.bg www.btv.bg

BULGARIA

NOVA TV

In 2008 NOVA TV became part of Modern Times Group (MTG). At the beginning 2011 NOVA, DIEMA, DIEMA 2 N DIEMA FAMILY, NOVA SPORT, TV 1000 Balkan, Viasat History, Viasat Explore N Viasat Nature, as well as EVA magazine became part of the established Nova Broadcasting Group. The expansion continues in 2013, when the company became owner of 70 % of Darik Net and all web sites of Darik web together with the biggest digital media company in the country Netinfo.

NOVA TV 41, Hristophor Columb Blvd Sofia 1592 T.+ 359 2 805 00 00 sales@ntv.bg www.novatv.bg

BULGARIA

BNT

The Bulgarian National Television (BNT) was founded in 1959 and it was the first television service to broadcast on the territory of Bulgaria. As a public service broadcaster, the main purpose of BNT is to deliver a broad range of news and programming that keeps its audience informed about important issues and events in the areas of politics, economics, business, culture, science and education. BNT operates four regional production centres in the cities of Blagoevgard, Varna, Plovdiv and Rousse.In 1999, BNT launched the satellite channel 'TV Bulgaria' designed mainly for Bulgarians living abroad. At the end of 2010, the channel was renamed 'BNT World'. Channel BNT2 was launched in 2011. It pooled together the programming of the four regional centres. It is available free-to-air in the major cities in Bulgaria.BNT gives its viewers the benefit of emerging communications technologies and services and it was one of the earliest Bulgarian Media on the 'World Wide Web'.

BNT 29, San Stefano Str 1504 Sofia T. +359 2 814 2210

www.bnt.bg



CYPRUS

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. The Cypriot public service broadcaster CYBC continues to play an important role in the market with four channels: RIK1, RIK2, RIK HD and RIK Sat. These had a combined daily audience share of 17.4% in 2012, a slight increase from the year before. The national private channels are very strong with the most important being Sigma (18,4%), ANT1 (16.2%) and Mega (14.4%), followed by Plus TV (3,9%).

(Audience data source : Eurodata TV Worldwide / AGB Nielsen Media Research Cyprus).

Several channels are the Cyprus versions of major Greek commercial channels including ANT1, Mega, and the new sister channel of a Greek commercial station which was launched in 2011 (Mad Cyprus). Cyprus is also home to a number of Russian language channels that target Russia and the Baltic states.

Analogue terrestrial signals were switched off on 1 July 2011, after a short transitional period. The network was launched in spring 2010 with the multiplex operated by the public broadcaster and composed of public channels. At the beginning of 2011, the private consortium Velister Ltd (consisting of six private broadcasters and the distributors Primetel and Cablenet) launched a second multiplex, dedicated to private channels. In 2013, Velister was broadcasting nine free channels and a pay- DTT package composed of six channels and produced by LTV (Lumiere TV).

The transition to DTT had a strong impact on the local television landscape in Cyprus. In the absence of a local DTT network, several local stations have begun to broadcast nationally (Extra TV Limasol and Capital TV) in some cases with a revised programme schedule, while others have had to cease broadcasting either temporarily or permanently.

The only satellite package available in Cyprus is Nova, operated by the Greek firm Multichoice Hellas (subsidiary of Forthnet). Only around 5 000 homes paid for satellite subscription services in 2012. The main cable operator is Cablenet and the company has faced competition since 2010 with the launch of two cable TV packages by LTV (Lumiere TV): LTV Cable and LTV3Play. Approximately 12% of homes in Cyprus subscribe to cable packages. Cablenet claimed to have 30 000 subscribers in 2012. Two IPTV services are available: from Cytavision and Primetel. Almost 20% of homes opted for IPTV services in 2012.

CYPRUS BROADCASTING, CORPORATION (CYBC)

CyBC is a generalist channel broadcast by the Cyprus Broadcasting Corporation. It has national coverage and is broadcast in Greek. It is a free HD public channel, broadcast over the DTT network.

PO BOX 24824 1397 Nicosia Cyprus T: +357 22862000 F: +357 22314050 www.cybc.com.cy

Themis Themistocleous **Director General Cyprus Broadcasting Corporation** themis.themistocleous@cybc.com.cy T: +357 2286 2345 Evi Papamichael Head of Acquisitions –Television Department evi.papamichael@cybc.com.cy T: +357 2286 2412 F: +357 2231 5806



ANT1 TV

Launched in 1993, Ant1 TV is an analogue terrestrial generalist channel with national coverage, broadcast in Modern Greek. The channel is free and active 168 hours per week. Ant1 TV is a sister channel of ANT1 TV (Greece). It was the first private channel to be launched after Cyprus broadcasting liberalisation.

Megaron 5, 2311 Strovolos P.O.BOX 20923 1665 Nicosia Cyprus T: +357 22200200 F: +357 22200210 www.antenna.gr

Mr. George Kotziamanis TV Programmer/Commissioning Editor q.kotziamanis@antenna.com.cy Mr. Constantinos Odysseos TV Programmer/Commissioning Editor odysseos@antenna.com.cy



MEGA

MEGA is a a private Digital terrestrial channel – a sister channel of one of the main Greek commercial stations. It is a generalist channel broadcasting in modern Greek.

Mega Channel Address: Patriarchi Petrou Z' No. 15, 2054 Strovolos – Nicosia Cyprus

Mr. Giorgos Chouliaras **TV Program Commissioning Editor** g.chouliaras@megatv.com.cy T: +357 22 477700 F: +357 22 477737 Ms. Riana Odysseos **TV Program Commissioning Editor** r.odysseos@megatv.com.cy T: +357 22 477955 F: +357 22 477737



SIGMA TV

Sigma TV is the main private TV channel in Cyprus and main TV channel in Cyprus in terms of audience. SIGMA has a programmes deal with the Greek channel Star Channel. Sigma targets mainly young urban adults. SIGMA prime time schedule is composed of local (40%) US (25%), mainland Greek (15%) and other (20%) programming. It has free national coverage, active 168 hours a week and is broadcast in Modern Greek.

P.O.BOX 21836, 1513 Nicosia Cyprus T: +357 22580100 F: +357 22580221 www.sigmatv.com

Mrs Soulla loakeimidou TV Programmer/Commissioning Editor soulla@sigmaty.com Mr. Alexis Nicolaou TV Programmer/Commissioning Editor alexis@sigmatv.com Ms Eliza Vlachou Foreign Programme Manager vlachou@sigmatv.com

CYPRUS

CZECH REPUBLIC

In the Czech Republic, the television market continues to be dominated by the private channel Nova TV (Central European Media Enterprises), which in 2014 had a market share of 31.98 %. The public service broadcaster Czech Television, had a total market share of 29.86 % thanks to the growth of CT24, CT4 and CT :D / CT art. In third place is the private channel Prima TV (Modern Times Group), which had a share in 2014 of 21.54 %. (Audience data source: ATO)

All the main operators have launched additional channels over the past 10 years. The Nova TV family channels include Nova Sport and Nova Cinema and the male oriented channel Fanda launched in 2012. The public service broadcaster has a sport and a news channel (CT 4 Sport and CT 24) and a channel split during the day between programme for children and art programme (CT :D / CT art). Prima TV also has two entertainment channels: Prima Cool targeting men, and Prima Love, which targets women.

Analogue terrestrial television was switched off in June 2012. Digital Terrestrial Television is the most important distribution platform in the Czech Republic serving more than 34% of homes in 2013. IPTV has taken off in the Czech Republic with 5 big competing offers.

On 6 September 2011 the Parliament of the Czech Republic adopted amendments to audiovisual legislation that concern advertising and teleshopping in public television. From January 2012 advertising was removed from the channels CT1 and CT24 (News). The other channels will continue to have advertising but the time allocated to advertising on CT2 and CT4 should not exceed 0,5% of the daily broadcasting time.

SOURCE: MAVISE Database and ATO (Association of Television Organizations, Czech Republic)

ČESKÁ TELEVIZE (CZECH TELEVISION)

Česká televize is Czech public service broadcaster. It is financed mostly from television licence fees, partly from business activities. It broadcasts on six channels: ČT1, ČT2,ČT24 (news channel), ČT sport (sport channel) and the newly launched ČT :D (children channel) and ČT Art (culture channel). While ČT1 is a family-oriented channel showing original Czech movies, series, entertainment and lifestyle, ČT2 offers documentaries, nature-oriented shows and foreign films and series. ČT :D is a children's educational channel, launched 31. 8. 2013, which broadcasts from 6am until 8pm. ČT art is a channel focusing on culture, theatre, operas, music, art films, launched 31. 8. 2013, which broadcasts from 8pm until late night.

Kavčí hory 140 70 Praha 4 Czech Republic T: +420 261 131 111 F: +420 2 6113 7308 www.ceskatelevize.cz

Jan Maxa Director, Department of Programmes and Formats Development jan.maxa@ceskatelevize.cz Václav Kvasnička Head of Acquisitions Deptartment vaclav.kvasnicka@ceskatelevize.cz Alena Poledňáková Head of Acquisitions – Drama alena.polednakova@ceskatelevize.cz Markéta Štinglová Manager of International Content Projects Center marketa.stinglova@ceskatelevize.cz

TV NOVA

CET 21 is a private broadcaster which broadcasts on several channels: Nova (private channel with the biggest market share), Nova Cinema, Nova Sport (sport channel), MTV Czech Republic, Fanda, Smíchov and Telka. The programming of Nova is composed of news, current affairs, films, original and acquired TV series, documentaries and entertainment programmes. Nova Cinema offers mostly feature films and TV series.

CET 21, spol. s r. o. Kříženeckého náměstí 1078/5 152 00 Praha 5 Czech Republic	T: +242 464 111	tv.nova.cz
Alexandra Ruzek Director of Programming and TV Channels alex.ruzek@nova.cz	Alexandra Bezpalcová Head of Acquisitions alexandra.bezpalcova@nova.cz	Petra Bohuslavová Acquisitions petra.bohuslavova@nova.cz

PRIMA TV

FTV Prima is a private broadcaster which broadcasts on four channels, Prima, Prima COOL, Prima Love and Prima ZOOM. Prima's programming is composed of news, current affairs, films, original and acquired TV series, documentaries and entertainment programmes. Prima COOL is an entertainment channel broadcasting mainly American films, TV series, sport and entertainment programmes. Prima Love is a channel targeted at women, broadcasting films, TV series and talk shows. Prima ZOOM is a new channel, launched 1. 2. 2013, broadcasting mainly foreign

documentaries.

FTV Prima, spol. s r. o. Na Žertvách 24/132 180 oo Praha 8 - Libeň T: +420 266 700 111

www.iprima.cz

Jan Rudovský Head of Aquisition jan.rudovsky@iprima.cz

HBO CZECH REPUBLIC

HBO Czech Republic is the Czech subsidiary of Home Box Office (HBO). It is transmitted by cable and satellite networks and it broadcasts mostly feature films, TV series and documentaries. It operates several channels: HBO, HBO2, HBO Comedy, Cinemax and Cinemax2.

Jankovcova 1037/49 170 oo Praha 7 Czech Republic www.hbo.cz

Jana Malířová **Head of Acquisition and Business Affairs** jana.malirova@hbo.cz +420 261 094 500

DENMARK

OURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. Denmark is the only European market in which public channels, operated by the two public broadcasters, DR and TV 2, still attract more than half of average daily audiences. The TV 2 channel continues to dominate the market (23.5% of daily audiences in 2014), followed by DR1 (22.4%). The two main public channels therefore account for 45.9% of average daily audiences in 2014. Because of the creation of various special-interest channels, the entire public owned channels saw their total audience grow from 65.6% in 2010 to 69% in 2014. The most popular private channel is TV3 (Swedish MTG Group), with a daily market share of 4.5%. The other main private channels are Kanal 5 (Discovery Networks Denmark, 3.5% daily audience share) and TV3+ (MTG Group), whose daily audience share was 2.8% in 2014. (Audience Data Source: TNS Gallup – TV-Meter).



The Legacy II (Photo: Per Arnesen). Produced by DR Fiction

Norskov (Photo: Adam Wallensten). Produced by SF FILM PRODUCTION for TV 2 Danmark A/S



DRTV

DR (Danish Broadcasting Corporation) is Denmark's oldest and largest electronic media enterprise. The corporation was founded in 1925 as a public service organization and the TV channel in 1951. DR does not possess any RTB license but has signed a public service contract with the Ministry of Culture. The channel is completely financed by public revenues (there are no advertising revenues). DR TV comprises two channels, DR1 and DR2 - and four new channels from November 2009: DR K (Culture, history, music), DR Ramasjang and DR Ultra (Children's programming) and DR3 (Youth). Over the years DR has built up a strong fiction brand, especially on Sunday evenings at 20h. DR has produced a number of award winning TV series, such as The Legacy (2014-2015), The Bridge (2011, 2013), Government (2010-2013), The Killing (2007-2012), The Protectors (2009), Unit One (2000-2001), Nikolaj & Julie (2003), The Eagle (2005) and Young Andersen (2005).

DR Emil Holms Kanal 20 DK – 0999 Copenhagen C Denmark	T: +45 3520 3040 dr@dk.dk	www.dr.dk	
Pil Gundelach Brandstrup CEO DR 1 pibr@dr.dk +45 3520 8305 Piv Bernth Head of Drama pvb@dr.dk +45 3520 4240 Ditte Christiansen Co-producer, Fiction dich@dr.dk +45 3520 4222	Steen Salomonsen Head of acquisitions, Fiction ssa@dr.dk +45 3520 3929 Bertel Kaare Schmidt Editor, TV series kash@dr.dk +45 3520 4019 Inge Kastoft Program coordinator ika@dr.dk +45 3520 4040	Flemming Hedegaard Larsen Editor DRK fhl@dr.dk +45 3520 4089 Jonathan Herrik Editor, fiction DR johe@dr.dk +45 2854 0754 Irene Strøyer Channel Controller, DR3 ires@dr.dk +45 2854 3377	Flemming Hedegaard Larsen Acting Editor in chief, Children and youth Helene Aurø Sales Director, DR Sales heau@dr.dk +45 3520 3957

DENMARK

TV2

TV 2 DANMARK A/S is owned by the Danish state and the Public Service channel TV 2 is operated on a commercial basis. Until 2004, TV 2's main channel received a smaller share of the license fees. Since 2012, the main channel TV 2 has been partially funded by subscription. TV 2's overall share (20-60) is 24.1% and the commercial share (20-60) is 38.9% (2014). TV 2 has five subsidiary stations known as TV 2 ZULU, targeted at youth, TV 2 CHARLIE, oriented towards older audiences, TV 2 FRI (leisure channel), TV 2 NEWS, TV 2 SPORT, as well as the on-demand service TV 2 PLAY. In recent years TV 2 has aired a number of successful Danish TV fiction series, such as Anna Pihl (2006-2008), Park Road (2009-2010), Dicte (2013-2014), The Seaside Hotel (2013-2015), RITA (2011-2015) and Norskov (fall 2015) (all MEDIA supported).

TV2/Danmark (Odense) Rugårdsvej 25, 5100 Odense C, Denmark TV2/Danmark (Copenhagen) Teglholm Allé 16, 2450 Copenhagen SV Denmark		T: +45 6591 9191 (Odense) www.tv2. T: +45 39 75 7575 (Copenhagen) F: +45 6591 3322 (Odense) F: +45 6591 3322 (Odense) tv2@tv2.dk		tv2.dk
Lotte Lindegaard Head of Channel Ioli@tv2.dk Thomas Breinholt Head of Programme thbr@tv2.dk	Anette Rømer Head of Acqu anro@tv2.dk Katrine Vogels Head of Ficti kavo@tv2.dk	iisitions and Formats ang	Sune Roland Head of TV 2 Networks (ZULU, Cha and FRI) suro@tv2.dk Jesper Nilausen Commissioning Editor and Buyer (fast turnaround doc. and current affairs) nila@tv2.dk	leif@tv2.dk Lars Erik Nielsen Acquisitions Executive leni@tv2.dk

DENMARK

TV3 DENMARK

TV3 is one of the channels owned by the Viasat Corporation. They are broadcasting from the UK. There are a number of sister channels like TV3+, TV3Puls, TV3 Sport 1, TV3 Sport 2 and more. The last few years TV3 has started to include Danish TV fiction in their schedule and have had success with co-producing fiction series such as Lullu – The Bankrobber's Wife (2009).

MTG TV A/S Strandlodsvej 30 DK-2300 København S T: +45 77 30 55 00 F: +45 77 30 55 10 tv3@viasat.dk

Kenneth Kristensen **Programme director TV3, TV3+ and TV3 PULS** Kenneth.Kristensen@mtgtv.dk T: +45 7730 5500 M: +45 4046 7170 Allan Østbjerg Head of scheduling and acquisitions TV3, TV3+ and TV3 PULS Allan.Ostbjerg@mtgtv.dkt T: +45 7730 5500 M: +45 4178 2557



DISCOVERY NETWORKS DENMARK

Discovery Networks Denmark ApS H.C. Andersens Boulevard 1 DK-1553 Copenhagen V Discovery Networks Denmark is part of the Northern European branch of the global Discovery Networks International. The Northern European region includes Ireland, Iceland, Sweden, Norway, Finland, Denmark, the Benelux and the UK and serves 18 countries, comprises 28 channel brands and reaches 69 million viewers monthly. Discovery Networks Denmark comprises 12 TV channels: Kanal 4, Kanal 5, 6'eren, ID - Investigation Discovery, Eurosport, Eurosport Danmark, Canal 9, Discovery Channel, TLC, Animal Planet, Discovery World, Discovery Science and the streaming service Dplay. Recently Discovery Networks Denmark has co-produced the fantasy series Heartless (2014-2015) airing on the main channel Kanal 5.

discoverynetworks.dk

Lars Ellegaard Head of Factual (Local Production) – Executive Producer Drama, Discovery Networks Denmark Lars.Ellegaard@sbsdiscovery.dk

T: +45 7010 1010 M: +45 3065 2770 Tina Moreton Head of Acquisition, Discovery Networks Denmark Tina.Moreton@sbsdiscovery.dk T: +45 7010 1010 M: +45 3065 2922

T: +45 7010 1010

info@discovery.com

DENMARK

ESTONIA

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission.

Estonia's public service broadcaster (Eesti Rahvusringhääling, ERR) operates three free-to-air advertising free television channels: ETV, ETV2 and ETV+. The new channel ETV+ focuses on Russian speaking audiences and involves different cross-media angles giving the viewers a possibility to participate in various discussions and debates. During 2013, ERR television channel ETV and ETV 2 reached in total 17,7%, market share, but still gave away by 0,1% it's leader position to Kanal 2 and it's sister channels Kanal 11 and Kanal 12. Kanal 2 AS, the owner and operator of all these three commercial TV-channels belongs to Eesti Meedia AS. After management buy out in the end of 2013 from Norweigan Schibsted ASA belongs Eesti Meedia AS 100% to Estonian capital. Other main private channels on the market are TV3, TV6, 3+ and other Viasat platform channels all owned by the Swedish group MTG, and Russian language channels such as PBK, RTR Planeta and Ren TV. (Audience data source: Eurodata TV Worldwide / TNS Emor).

Cable is still the main distribution platform ahead of IPTV and DTT and satellite. The number of cable operators increased to twelve in 2011 and is dominated by three main players (Starman, STV and Telset). Starman, which is also the only pay-DTT distributor, was acquired during 2013 by Swedish group East Capital Explorer. Just a few players operate on the Estonian TV market, as there are only one pay-DTT distributor (Starman), one satellite television packager (Viasat [MTG Group]) and one IPTV provider (Elion [TeliaSonera Group]).

ESTONIAN PUBLIC BROADCASTING

Estonian Public Broadcasting has two TV channels (ETV and ETV2) and five radio stations. ETV is Estonia's biggest public service TV channel. It offers programming to all age groups viewers including a daily evening news show; education, science, culture, lifestyle, current affairs and entertainment programs and sports coverage. ETV2 – the programming consists of outstanding cultural and educational broadcasts, documentaries, TV shows and films. It has a special daily children's slot and daily news broadcast in Russian.

Gonsiori 27, 15029 Tallinn, Estonia T: +372 628 4100 F: +372 628 4155 err@err.ee

Katrin Rajasaare Head of Acquisitions katrin.rajasaare@err.ee



KANAL 2

The group consists of Kanal2, Kanal 11 and Kanal 12. Kanal 2 programmes mainly entertainment and local series. Kanal 11 has a set target group of modern women. Kanal 12 is more action and sports oriented, with the target group set as men.

Maakri 23 a, 10145 Tallinn, Estonia T: +372 666 2450 F: +372 666 2451 info@kanal2.ee

Kai Gahler Acquisitions Specialist kai@kanal2.ee



TV3

One of the channels owned by the Viasat Corporation. The group also includes sister channels TV6 and 3+. The programming is mainly entertainment with local productions and also acquisitions.

Peterburi tee 81, 11415 Tallinn, Estonia T: + 372 6220 200 +372 6 220 212 (Programme dept) tv3@tv3.ee



FINLAND

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. Finland switched to Digital Video Broadcasting (DVB) in 2007 first in Europe. Next transition to highdefinition technology (DVB-T2 & MPEG4) will mean parallel SD and HD-distribution for a long time and tie up resources. Finland's national public service broadcasting company YLE's SD broadcasts may continue as long as until 2026.

All media companies in Finland are developing increasingly interactive online and mobile services. Mobile use of media content is increasing. The media sector in Finland is undergoing the global transformation. Digitisation has changed production, distribution and reception significantly. Global and Nordic service providers, such as Netflix, HBO Viaplay and Filmnet have entered the fee-based subscription video service market.

However these changes have not radically altered the balance in the broadcasting market, where the main players remain Finland's national public service broadcasting company YLE (YLE TV1, YLE TV2, YLE Teema and Swedish-language channel YLE FEM), MTV (MTV3, Sub, AVA + pay-channels) owned by Bonnier Group and the Finnish private media group Nelonen Media (Nelonen, Jim, Liv + pay-channels) owned by Sanoma Entertainment Finland Ltd.

In 2013 YLE's market share of daily television viewing was 41,9 %. YLE TV1 was the most popular TV channel in Finland (market share 26%). The second popular television channel was MTV3, its market share was 19 %. Daily television viewing in Finland in 2013, including children aged four and over, was 3 h 2 min (2012: 2 h 55 min). (Source: Finnpanel). Pay-TV share in Finland is around 600 000 households. It is around 25 % of all households in 2013. (Source: Ficom)



Mustat lesket (Black Widows), © Moskito Television/Else Kyhälä



Tellus, 2014 – Producion Company: YLE, Finnish Broadcasting Company



MTV has 6 TV channels: MTV3, Sub, AVA and the MTV Channel Package, which is a pay-TV package comprising MTV MAX, MTV Fakta, MTV Leffa, MTV Juniori, MTV Sport 1, MTV Sport 2. MTV represents C More pay-TV services in Finland. MTV (MTV Oy) is owned by Nordic Broadcasting Oy, which is owned by the Swedish publisher Bonnier AB. The MTV Channel package was launched in November 2006. MTV has been representing the C More pay-TV Services since 2009. MTV also offers a AVOD+SVOD service called Katsomo.

FINLAND

Ilmalankatu 2 www.mtv.fi T: +358 10 300 300 00033 MTV Helsinki Finland Sarita Harma Olli Nikunen Karoliina Kivijärvi Marko Karvo Vice President, Channels and Head of Drama **Acquisition Executive Acquisition Executive** sarita.harma@mtv.fi olli.nikunen@mtv.fi karoliina.kivijarvi@mtv.fi **Business Development** marko.karvo@mtv.fi Hanna Kallankari

Head of Acquisitions hanna.kallankari@mtv.fi

MTV

NELONEN MEDIA / SANOMA MEDIA FINLAND LTD.

Nelonen Media is a strongly developing broadcasting group reaching more than 90 % of the Finns. We bring our customers quality entertainment through diverse media portfolio. Nelonen Media operates four nationwide free-to-air TV channels, five pay TV channels, four nationwide radio channels, two regional radio channels, free-of-charge VOD channel, and a SVOD service. Each channel and station have their own website which offer additional, program-related content. Nelonen Media is part of Sanoma Media Finland. Sanoma is amongst the largest media and learning companies in Europe. Our key markets are Finland, The Netherlands, Belgium and Central & Eastern Europe.

T: + 358 9 45 451 firstname.lastname@nelonenmedia.fi www.nelonenmedia.fi/en

Anne Nokelainen Vice President, Content Acquisitions anne.nokelainen@nelonenmedia.fi

Sanoma Media Finland ITD

Nelonen Media

P.O. Box 95 00089

SANOMA

T: +358 40 7708412

Tiina Karo Senior Acquisitions Executive tiina.karo@nelonenmedia.fi T: +358 9 4545 610 Tiina Holsti Acquisitions Executive Tiina.holsti@nelonenmedia.fi T: +358 40 5564277



THE FINNISH BROADCASTING COMPANY (YLE)

Yle is Finland 's national public service broadcasting company. Yle operates four national television channels (Yle TV1, YLE TV2, YLE Teema, Yle Fem) and six radio channels and services complemented by 25 regional radio programmes. Yle also offers online television and radio supply Yle Areena

YLE Centre Radiokatu 5 Helsinki ooo24 Yleisradio	T: +358 9 14801	www.yle.fi

Tarmo Kivikallio Head of International Acquisitions tarmo.kivikallio@yle.fi

Jarmo Lampela Head of Drama jarmo.lampela@yle.fi Olli Tola **Commissioning Editor, series** olli.tola@yle.fi Erkki Astala Commissioning Editor, films and miniseries erkki.astala@yle.fi Liselott Forsman Executive Producer, international projects liselott.forsman@yle.fi



SOURCES: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. CNC annual report (2013)

In the French market, TF1 remains the most popular channel with a daily audience share of 22.7% in 2012 but that share has been steadily falling (32% in 2005). The two public channels France 2 (14.9%) and France 3 (9.7%) stabilised their audience market share in 2012. Both in 2012 and 2011, the daily audience market share (11.2%) of the private channel M6 was even higher than that of France 3. TMC has confirmed its position as the fifth most-watched channel (3.6%), ahead of France 5 (3.5%). By March 2012 more than 97% of French television homes were digital. (Audience data source: Eurodata TV Worldwide / Médiamétrie / Médiamat).

The French audiovisual landscape is likely to experience a new major development with the expected arrival in September 2014 of Netflix, which will probably be a major competitor for Canal+. In January 2014, the Presidents of the three main private groups, TF1, M6 and Canal+, wrote a joint letter to the Minister of Culture requesting the urgent reform of audiovisual policy. One of the key issues of the debate is the revision of the release windows for film distribution.

Fiction is the first genre on the national free channels (TF1, France 2, France 3, France 5, M6, Arte, D8, W9, TMC, NT1, NRJ12, France 4, D17 and Gulli), representing 23% of the offer (28 100 hours) in 2013.

Historical national channels (TF1, France 2, France 3, Canal+, M6 and Arte) remain the major financers for French fictions. In 2013, they offered 851 nights (38,9%) of fiction among which a greater part of drama series (+41 nights) while one-off fictions works lost 12 nights. For the first time in 5 years, American fiction is decreasing (-15 nights compared to 2012) while European fiction works (beside french programs) is in constant growth (+22 nights).



The Rebound 2 (Les revenants, saison 2) which receive MEDIA TV Programming support in 2014.



ARTE FRANCE

ARTE is the French-German public television channel. Founded in 1991, it was given the mission of providing cultural programming that promotes unity and understanding among European nations. The channel is non-commercial and broadcasts without advertising. Financial support is provided through a television and radio licence fee in both countries. The channel is pioneering the marriage of television, internet and mobile networks as it continues to inspire viewers to think, explore and discover. ARTE FRANCE is the French partner in ARTE, providing 50% orf the programming.

8, rue Marceau, 92785 Issy-les-Moulineaus Cedex 9 France T: +33 (0)1 5500 7777 +33 (0)3 8814 2222 F: +33 (0)1 5500 7700 +33 (0)3 8814 2200 artepro@artefrance.fr communication@arte-tv.com www.arte-tv.com Editorial line : http://download.pro.arte.tv/uploads/ Lignes-éditoriales-ARTE-2015.pdf

Olivier Wotling Fiction Director o-wotling@artefrance.fr



ARTE GEIE

AARTE GEIE is a public television broadcaster. The ARTE Group is composed of three entities: the headquarters in Strasbourg (ARTE GEIE) and two Members responsible for programme production and delivery, which are ARTE France in Paris (ARTE FRANCE (S.E.P.T.)) and ARTE Deutschland TV GmbH in Baden-Baden (ARTE DEUTSCHLAND TV GMBH).

Service Téléspectateurs 4, Quai du Chanoine Winterer CS 20035 F- 67080 Strasbourg Cedex France T: +33 3.88.14.22.22 F: + 33 3.88.14.22.00 www.arte.tv

Sylvie Corso **Multi-lingual Productions,** Responsible for Acquisitions s-corso@arte-tv.com Lisa Muller In Charge of Fiction Programming, Film and Fiction Department. I-mueller@arte-tv.com Andreas Schreitmuller **Responsible for Fiction and Film** a-schreitmuller@arte-tv.com



CANAL J

Canal J is a Children's (4–14) entertainment channel. Magazines, fi ction, cartoons, etc.

78, rue de Serres Paris Cedex T: +33 (0)1 5.3. 5555 F: +33 (0)1 5.3. 5559 tachaine@canalj.fr www.canalj.fr www.canalj.net

Emmanuelle Baril Director of acquisition emmanuelle.baril@canalj.fr Caroline Mestik Directrice des programmes Caroline.mestik@canalj.fr



CANAL +

As a long-established partner to the French film industry, c+ screens up to 500 feature films per year, and covers the big events in the filmmaking calendar, in particular the Cannes Festival and the César and Academy Awards ceremonies. C+ offers its subscribers popular sports competitions (top domestic division, champions League...) To complement its bouquet of films and sports, c+ pursues an ambitious production policy under the banner CRÉATION ORIGINALE ("Original Programming"), driven by first-run TV drama and miniseries, hallmarked by daring and innovative screenwriting: SPIRAL, THE RETURNED, SPOTLESS, BRAQUO, LE BUREAU DES LÉGENDES and VERSAILLES. C+ brings viewers a range of international TV shows, featuring some of the most innovative and popular series at a global level, including HOUSE OF CARDS, HOMELAND, GOMORRA, THE AMERICANS and THE AFFAIR.

Canal Plus 1, place du spectacle 92130 Issy-les-Moulineaux France

T: +33 1.71.35.35.35 F: +33 1.44.25.19.58 www.canalplus.fr www.canal-plus.com

Aline Marrache VP Acquisitions Dpt - International Fictions at Canal+ France aline-marrache@canal-plus.com Myriam Esnouf Head of VOD & SVOD Movies & Series Acquisitions / France & Canada myriam.esnouf@canal-plus.com



D8 / D17

Generalist channel broadcast on the digital terrestrial network. 100% owned by Canal+ Group.

Direct 8 1 place du Spectacle 92130 Issy-les-Moulineaux France T: 01.71.35.35.35

www.d8.tv

Valerie Billaut Directrice de la Programmation valerie.billaut@canal-plus.com



French national public service channel.

7, Esplanade Henri-de-France 75907 Paris cedex 15 France T: +33 1.56.22.42.42 F: +33 1.56.22.56.32 www.france2.fr www.francetelevisions.fr pluzzvad.francetv.fr (VOD)

Thierry Sorel Directeur de l'unité de programme fiction Thierry.sorel@francetv.fr

Frédéric Prallet-Dujols Directeur Adjoint des Acquisitions de Programmes frederic.pralletdujols@francetv.fr Catherine Wojtyczka Directrice Adjointe Negociation Acquisitions Programmes catherine.wojtyczka@francetv.fr Mederic Albouy Head of Co-productions mederic.albouy@francetv.fr Tania Khali Head of Acquisitions tania.khali@francetv.fr



National public service broadcaster with 13 regional units. The regions produce and co-produce both regional and national programmes.

7, esplanade Henri de France 75907 Paris Cedex 15 France T: +33 1.56.22.30.30 F: +33 1.56.22.73.39 www.france3.fr www.francetelevisions.fr pluzzvad.francetv.fr (VOD)

Francesca Dandolo Programming's Adviser At The Cinema And Forein Fiction Unit dandolo@exchange.france3.fr Anne Holmes Head of fiction anne.holmes@francetv.fr Tania Khali Head of Acquisitions tania.khali@francetv.fr



France 4 is part of France Télévisions, the French public national television broadcaster. Previously named "Festival" (till 2005), and specialising in theatre, opera and French-language, and other European-originated drama, France 4 is now a channel for young adults. The channel has been recently re-positioned, with children being the target audience for daytime (6.30 a.m. to 6.30 p.m.), while the evening programmes should reach young people born after 2000 and young adults. France 4 also hosts a platform for creative web content : Studio 4.0. www.france4.fr/studio-4-0/).

7, esplanade Henri de France 75907 Paris Cedex 15 France T: +33 (0) 1 40 62 65 50 info@france4.fr www.france4.tv www.francetelevisions.fr pluzzvad.francetv.fr (VOD)

Tiphaine de Raguenel Directrice de l'Antenne et des Programmes; Directrice des Activités Jeunesse Tiphaine.deraguenel@francetv.com Tania Khali Head of Acquisitions tania.khali@francetv.fr



LAGARDÈRE ACTIVE (CANAL J, GULLI, FILLE TV, TIJI)

Entertainment channel targeting female young adults (20 to 30 years old). Programming is composed mainly with TV fictions and magazines. The channel replaced Filles TV in October 2009, which was launched in 2004, targeting 11 to 17 year old girls.

JUNE (Ex-Filles TV) 78, rue Olivier de Serres. Paris Cedex 15 75739 France T: +33 (0) 156 36 55 27 news.june@lagardere-active.com www.june.fr

Julia Tenret Director of Acquisition (Fiction) Julia.tenret@lagardere-active.com



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Julia Tenret Director of Acquisition (Fiction) Julia.tenret@lagardere-active.com





Second free-to-air commercial generalist channel in France. 48,6% owned by RTL Group.



13 ÈME RUE/SYFY (NBC UNIVERSAL GLOBAL NETWORK)

French cable and satellite channel.

44 rue Washington Batiement Monceau 75408 Paris Cedex 08 France T: +33 1 70 60 79 00 F: +33 1 70 60 79 02 www.13emerue.fr

Philippe Danon Series & Documentaries Programming Manager, acquisition courts-métrages philippe.danon@nbcuni.com Kevin Deysson **Production & Acquisitions Executive** kevin.deysson@nbcuni.com





RTL9 (FRANCE)

RTL9 is broadcast via cable and satellite in France, and has also long been broadcast on the analogue terrestrial network in Lorraine (French region located near the Grand Duchy of Luxembourg) and in the Grand Duchy of Luxembourg (but analogue transmissions were shut down in July 2010). RTL9 is jointly owned by Groupe AB and by CLT-UFA.

45 boulevard Pierre Frieden Kirchberg Luxembourg T: +352 42 142 7831 / 7850 F: +352 42 142 7839 www.rtl9.com



SÉRIE CLUB

Série Club and TF6 (50%-owned), target audiences looking for entertainment and series.

120 Avenue Charles de Gaulle 92522 Neuilly sur Seine France serieclub@serieclub.fr serieclub.m6.fr

Florent Gellie **Responsable des acquisitions** fgellie@tf6.fr



TF1

TF1 is a national French TV channel, controlled by TF1 Group, whose major share-holder is Bouygues. TF1's average market share of 24% makes it the most popular domestic network. Flagship shows include Star Academy (Endemol's international competitor to the X Factor franchise), CSI and House, M.D. TF1 originally stood for Télévision Française 1 (French Television 1). Since its privatisation in 1987, the abbreviation is no longer expanded, so as to avoid confusion with the Entertainment channel targeting young adults. Jointly owned by the two main French commercial broadcasters (TF1 and M6).

1 quai du Point du Jour, Boulogne Billancourt, Cedex 92656 France T: +33 (0)1 4141 1234 F: +33 (0)1 4141 2910 / 2840 comfi@tf1.fr www.tf1.fr

Fabrice Bailly Directeur G.n.rale Adjoint de l'Antenne en charge des Programmes et des Acquisitions fbailly@tf1.fr Nathalie Biancolli Head of Acquisitions Management nbiancolli@tf1.fr Sophie Leveaux Arstistique Director of acquisition sleveaux@tf1.fr Marie-Claire Sarry **Rights negotiation – acquisition** msarry@tf1.fr



TF1 INTERNATIONAL

Created in 1995, TF1 International is the worldwide distribution and acquisition arm of the TF1 Group, one of the leading media groups in France.

6, place Abel Gance 92100 Boulogne-Billancourt France T: +33 1.41.41.12.34 F: +33 1.41.41.21.33 www.tf1international.com

Sabine Chemaly Directeur/Responsable des ventes et acquisitions, Exportateur schemaly@tf1.fr Romain Brémond **Producteur délégué, Acquisitions** rbremond@tfi.fr Thierry Decurcelle Acquisitions tdecourcelle@tf1.fr



TV5

Number 1 French-language channel worldwide, reaching 120 million homes across the 5 continents.

131, avenue de Wagram Paris Cedex 17 75805 France T: +33 1.44.18.55.55 F: +33 1.44.18.55.10 www.tv5.org

Marjorie Vella In charge of acquisition - cinema marjorie.vella@tv5.org Christophe Assezat In charge of acquisition - fiction and documentary christophe.assezat@tv5.org



GERMANY

The television market in Germany is one of the largest in Europe and is also very competitive. In 2014, of the country's more than 38 million TV households an equal number (46%) received programmes by cable and satellite, 10% via DTT and about 5% via IPTV. As of 2014, nearly 84% of households have access to digital television.

In 2014 the two national public service channels (ARD and ZDF) have had a combined market share of 25,8% (compared to 24.9% in 2012). With a share of 13,3%, ZDF solidified its position ahead of ARD (12.5%) and RTL (10,3%) on the scale of popularity.

Cable and satellite distribution remain the most commonly used delivery platforms. Since 2009, the cable digitisation rate has doubled, stopping at about 63%, compared to 30,9%)

Public broadcasters ZDF and ARD have decided to end a joint project aimed at creating a shared video-on-demand platform. As such, Germany's Gold will not be launched because the federal cartel office, Bundeskartellamt, has turned down the applications for failing to comply with anti-trust law.

Due in part to the broadcasting system being publicly funded, pay-TV does not have a long tradition in comparison to other countries. The acquisition of Germany's pay-TV operator Premiere AG by News Corporation (News Corp) in June 2008 and subsequent rebranding as Sky Deutschland Fernsehen GmbH & Co. KG was a step towards a more prominent position within the German market. As of 2014, the Sky Deutschland has gathered over 4,3 subscribers (in Germany and Austria).



Falciani's Tax Bomb, 2014 – Production Company: gebrueder beetz filmproduktion (supported by the Creative Europe MEDIA TV Programming scheme, 120.000 Euro)



Raven, the Little Rascal – The Series, 2015 – Production Company: Akkord Film Produktion GmbH (supported by the Creative Europe MEDIA TV Programming scheme, 500.000 Euro)



ARD – DAS ERSTE / DEGETO

ARD (full name: Arbeitsgemeinschaft der öffentlich-rechtlichen Rundfunkanstalten der Bundesrepublik Deutschland – Consortium of public broadcasters in Germany) is a joint organization of Germany's regional public-service broadcasters. Together with ZDF, ARD is running the children's programme channel K.I.K.A., an "event" / current affairs and documentary channel PHOENIX and together with the French TV production house ARTE France, the European cultural programme ARTE. 3sat is jointly run by ZDF, SRG, SSR ideé suisse and ARD. Within the programme ARD Digital, ARD broadcasts the additional programmes EinsExtra, EinsPlus and EinsFestival.

ARD DEGETO
Am Steinernen Stock 1
D-60320 Frankfurt am Main

degeto@degeto. de +49-69-15 09 349 www.DasErste.de

Rainer Flaskamp Commissioning Editor rainer.flaskamp@degeto.de 0049 69 1509 382



ZDF – ZWEITES DEUTSCHES FERNSEHEN

Zweites Deutsches Fernsehen (English: "ZDF German Television"), ZDF, is a public service German television broadcaster based in Mainz (Rhineland-Palatinate). It is run as an independent non-profit institution, which was founded by all federal states of Germany (Bundeslander). ZDF is financed by television licence fees and advertising revenues. ZDF is a partner in the channels Arte and 3sat and it runs the digital channel ZDFneo (among others), all the mentioned channels schedule TV drama.

ZDF-Strasse 1 D – 55100 Mainz ZDF Enterprises GmbH Erich-Dombrowski-Str. 1 D–55127 Mainz Spielfilm-Leitung@zdf.de www.zdf.de

Ms Susanne Mueller Executive Director Feature Films Commissioning Editor International Series +49 6131 701 2451

Mueller.s@zdf.de

Tasja Abel Development and Coproduction Representative ZDF Enterprises tasja.abel@googlemail.com 0049 172 140 1760



BR – BAYERISCHER RUNDFUNK

Bayerischer Rundfunk is Bavaria's public broadcasting service with two television stations (BR and BR Alpha) belonging to the ARD network of regional public broadcasters. As part of the ARD public network BR has acquired a reputation for feature films and high-quality documentaries and delivers programming that provides information, gives advice and entertains, and also accommodates the interests of minority groups.

Bayerisches Fernsehen
Sportredaktion
Floriansmühlstraße 60
80939 München

T: 0049/89/59 00-01

www.br.de

Hubert von Spreti Executive commissioning editor hubert.vonspreti@br.de Bettina Ricklefs Head of film and series department bettina.ricklefs@brnet.de



HR – HESSISCHER RUNDFUNK

The HR is a public broadcaster based in Frankfurt. Belonging to the ARD-consortium of public broadcasting stations, the hr contributes to the output of the national tv-channel "Das Erste" and also produces regional television programmes.



KIKA

Childrens television channel operated jointly by ARD network and ZDF, series, feature films, magazines, documentaries, news and current affairs programs, specialties and programming days dedicated to topical issues, in-house productions, live broadcasts, numerous first broadcasts, as well as classics of children's programs produced by ARD and ZDF. Offering a large variety of high-quality, target-group-oriented programs free from commercials, for children aged three to thirteen.

Der Kinderkanal von ARD und ZDF Gothaer Straße 36 99094 Erfurt www.kika.de

Sebastian Debertin Head of Fiction, Acquisition & Coproduction sebastian.debertin@kika.de 0361/2181869 Stefan Pfäffle **Deputy Head of Fiction, Acquisition** & Co-production stefan.pfaeffle@kika.de 0361/2181742



MDR -MITTELDEUTSCHER RUNDFUNK

The MDR is a public, terrestrial broadcaster based in Leipzig. Belonging to the ARD-consortium of public broadcasting stations, the rbb contributes to the output of the national tv-channel "Das Erste" and also produces regional television programmes for Saxony, Saxony-Anhalt and Thuringa.

Kantstr. 71-73 04275 Leipzig www.mdr.de

Martina Faust MDR Film Aquisitions 0049 341 300 7815. Jana Brandt Head of Films jana.brandt@mdr.de +49 341 30 0 7815



NDR – NORDDEUTSCHER RUNDFUNK

NDR Fernsehen – Information and Entertainment from the North. Regional full programme with a clear Northern German emphasis. Belonging to the ARD-consortium of public broadcasting stations.

Hugh-Greene-Weg 1 22529 Hamburg T: 0049/40/41 56-0 F: 0049/40/44 76 02 ndr@ndr.de www.ndr.de/home/index.html

Christian Granderath Head of Film and Series c.granderath@ndr.de +49-221- 9258 230 Karen Matthiesen **CE TV movie and feature film** k.matthiesen@ndr.de +49 40 4156 5793



PROSIEBEN/SAT.1 TV DEUTSCHLAND GMBH

ProSiebenSat.1 TV Deutschland GmbH combines commercial TV stations SAT.1, ProSieben, kabel eins, sixx, SAT.1 Gold, and ProSieben MAXX. The broadcasting family offers strong broadcast brands with recognition value, clear profiles, and a colorful mix of popular, familiar and big, innovative. ProSiebenSat.1 TV Deutschland is part of the ProSiebenSat.1 Group, one of Europe's leading media groups.

ProSieben Television GmbH & SAT.1 Satelliten Fernsehen GmbH Medienallee 7 85774 Unterföhring

www.ProSiebenSat1.com

Rüdiger Böss Senior VP Group Programming Acquisitions

ruediger.boess@prosiebensat1.com +49(0)89-9507-1226

Angeli Agethen

Senior Manager Group Programming Acquisitions

angeli.agethen@prosiebensat1.com +49(0)89-9507-1235 Michael Miesbach Senior Manager Group Programming Acquisitions Commissioning Editor michael.miesbach@prosiebensat1.com +49(0)89-9507-1225

Sigrid Egger Senior Manager Group Programming Acquisitions Commissioning Editor sigrid.egger@prosiebensat1.com +49(0)89-9507-1236 Jochen Ketschau Senior VP German Fiction & Coproduction

Jochen.Ketschau@prosiebensat1.com +49-89-95072351

Koby Gal-Raday Senior Vice President International Co-Production & Documentaries Patrick N. Simon Commissioning Editor Fiction Patrick.Simon@prosiebensat1.com +49-89-95072353

GERMANY

RBB - RUNDFUNK BERLIN-BRANDENBURG

The rbb is a public, terrestrial broadcaster based in Berlin and Potsdam. Belonging to the ARD-consortium of public broadcasting stations, the rbb contributes to the output of the national tv-channel "Das Erste" and also produces regional television programmes. The rbb Drama Department commissions tv-movies as well as series, serials, debuts and feature films.

located in Berlin: Masurenallee 8-14, 14057 Berlin located in Babelsberg: Marlene Dietrich-Allee 20, 14482 Potsdam

www.rbb-online.de

Cooky Ziesche Commissioning Editor – Head of Film/Cinema/Coporoduction and University Projects Cooky.ziesche@rbb-online.de +49.30.979 93 24 100



RTL TELEVISION GMBH

RTL Television is Germanys leading private broadcaster among viewers (14 to 59 years) and the general public alike. RTL features a strong line-up with highlights in all genres including big entertainment, factual entertainment formats, popular US series, the most popular german daily soap "Gute Zeiten, schlechte Zeiten" (Good Times, Bad Times), fiction formats like the action series "Alarm fur Cobra 11" or "Deutschland 83", comedy shows, news programmes like "RTL Aktuell" and live sporting events such as the Formula 1. RTL Television is part of the The Media Group RTL Germany (RTL, RTL 2, VOX, SuperRTL, n-tv, RTL Nitro), one of the leading media companies in Germany.

Picassoplatz1	www.rtl-television.de
D-50679 Köln	www.rtl.de

Philipp Steffens Head of Fiction philipp.steffens@rtl.de 0049 221 456 72200 Tom Beyer **Executive Acquisitions Manager Feature Films** tom.beyer@mediengruppe-rtl.de +49 221-456-72501



SAARLÄNDISCHER RUNDFUNK

Saarländischer Rundfunk (Saarland Broadcasting – SR) is a public radio and television broadcaster for the German Bundesland (State) of Saarland, with its headquarters in the Broadcasting House Halberg in Saarbrücken. SR is a member of the ARD consortium.

Funkhaus Halberg 66100 Saarbrücken T: 0049/681/6 02-0 F: 0049/681/6 02-38 74 info@sr-online.de www.sr-online.de

Lutz Semmelrogge Head of Programm



SKY DEUTSCHLAND FERNSEHEN GMBH & CO. KG

Sky Deutschland is the leading provider of Pay-Tv in Germany and Austria. The company offers subscription-based TV as well as on-demand services to private and business customers. With over 70 exclusive TV channels the SKY platform offert live sport, feature films, series, children programs and documentaries. Sky Deutschland has recently engage in production and co-produced of fiction.

Medienallee 26 85774 Unterföhring

+49 89 995802 +49 89 99586239 info@sky.de www.sky.de

Marcus Ammon Senior Vice President of Fiction Programming marcus.ammon@sky.de Frank Jastfelder Head of Drama Production frank.jastfelder@sky.de Gary Davey Executive Vice President Programming gary.davey@sky.de



SWR SÜDWESTDEUTSCHER RUNDFUNK

SWR is a regional public broadcasting station with two television channels serving the southwest of Germany. The corporation has main offices in three cities: Stuttgart, Baden-Baden and Mainz. It is the second largest broadcasting organization within the ARD network of public broadcasters. Its programming provides information, education, guidance and entertainment within a special focus on culture.

Funkhaus Stuttgart Neckarstraße 230 70190 Stuttgart T: 0711/ 929-0 F:0711/ 929-12600 info@swr.de www.swr.de

Stefanie von Ehrenstein Head of Family Programmes stefanie.von_ehrenstein@swr.de Martina Zöllner Head of Film and Culture



TELE 5

TELE 5 is a national Free-TV channel that addresses all viewers with a broad fictional programming of feature films, series and docu-fiction. As a subsidiary of the Tele Munich Group (TMG), TELE 5 has access to their programme catalogue with German - speakingTV rights to more than 5000 feature films, TV movies and mini-series. Additional acquisitions from major studios and independent distributors complement the versatile movie- and series programme.

Bavariafilmplatz 7 82031 Grünwald

www.tele5.de

Thomas Friedl Director of Programming thomas.friedl@tele5.de Renate Müller **Programming department feature films** Renate.mueller@tele5.de +49 89/64 9568-207



VOX TELEVISION

VOX belongs to the RTL-network and doesn't broadcast its own motion picture productions. RTL is also the purchaser for VOX motion picture.

Picasso-Platz 1 50679 Köln	www.vox.de
Sonhia Dauber	Patricia Marras
Sophia Dauber Senior Acquisition Manager sophia.dauber@mediengruppe-rtl.de 0049 221 456 72514	Patricia Marras Editor International Fiction patricia.marras@mediengruppe-rtl.de 0049 221 456 72533



WDR – WESTDEUTSCHER RUNDFUNK

The WDR is a public broadcaster based in Cologne. Belonging to the ARD-consortium of public broadcasting stations, the WDR contributes to the output of the national tv-channel "Das Erste" and also produces regional television programmes. The WDR Drama Department commissions tv-movies as well as series, serials, debuts and feature films.

Appellhofplatz 1 50667 Köln www.wdr.de

Dr. Götz Schmedes Commissioning Editor goetz.schmedes@wdr.de 0049 (0)221 - 220 42565



GREECE

Two were the major events at the Greek audiovisual sector during the latter period. A new act on public broadcasting was passed by the Greek Parliament, materialising a major pre-electoral promise of the new left-wing government for the reopening the ERT SA which had been shut down on 11 June 2013. The Hellenic Parliament aiming to ensure the uninterrupted provision of public service broadcasting, approved and voted for the re-opening of ERT S.A. and as a result of that decision on June 2015, ERT started broadcasting again. The renewed ERT broadcasts four digital TV channels (ERT1, ERT2, ERT3 and ERTHD which broadcast ERT1 program in High Definition) and seven different radio programs (Proto Programma, Deutero Programma, Trito Programma, Filia,ERA Sport, KOSMOS and the world-wide program Voice of Greece). The second development is a proposal for a new bill on licensing of television stations which seeks to regulate the licensing procedure for broadcasters, ensuring pluralism, the objective information, the development of healthy competition, simplification of the licensing process and generally provide quality television services.

HELLENIC PARLIAMENT TV

The Television Station of the Hellenic Parliament is operating since 1999 as an autonomous television network, a non-profit mass medium. It broadcasts a daily parliamentary newscast that gives briefings on the day-to-day business of parliament, as well as information on democratic institutions and the parliamentary history of Greece. Moreover, in the framework of promoting cultural subjects, the Television of the Parliament broadcasts classical movies, historical and scientific documentaries, opera, theatrical plays and ballets, while emphasis is given to folklore subjects designating the social history of the different areas of our country.

Amalias Av. 14 Athens 105 57 Greece	T: +30 210 3735320	www.parliament.gr/Enimerosi/Vouli- Tileorasi/Contact
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Aris Fatouros Director of Program arisfatouros@parliament.gr Panos Kouanis Head of Acquisition kouanis@parliament.gr



ALPHA SATELLITE TELEVISION SA

Alpha is a family-oriented station. It features popular fiction, light entertainment, live programming as well as news and informative shows. It reaches its audience through various consumer touch points and platforms: free-to-air, online and mobile, engaging its viewers in multiple ways. It also has its own studios for in-house productions and its programs are transmitted to Australia (UBI), the US (Dish).

Alpha Pallini Site
Thesi Petsa Vakalopoulou
BIOPA Pallinis
Pallini 15351
Greece

Fax: +30 212 212 4356 & +30 212 212 4697

Kostas Sousoulas General Director Of Television k.sousoulas@alphatv.gr

George Pofantis **Director of Programming** g.pofantis@alphatv.gr Maria Makri Foreign Program Manager m.makri@alphatv.gr Dimitra Kostopoulou Head of Greek Fiction d.kostopoulou@alphatv.gr Maria Sagana Head of Entertainment m.sagana@alphatv.gr



MEGA CHANNEL

Mega Channel was the first TV station to be established in Greece (1989) on the basis of the legal framework that permitted the formation of private television stations. During its years of operation, has attained a high position in the public's preference. Mega's programming consists mainly of Greek programs such as comedies, dramas, news, current affairs and entertainment shows.

Roussou 4 & Mesogion 11526, Athens Greece T: +30 210 6903000 F: +30 210 6983600 www.megatv.com

Loizos Xenopoulos Director of Program loizos.xenopoulos@megatv.com



SKAITV

Skai TV is a television network part of the Skai Group. It was relaunched in its present form on 1 April 2006 in Athens metropolitan area, and gradually spread its coverage nationwide. Besides analogue terrestrial transmission, it is available on the subscription-based encrypted services of Nova and OTE TV. Skai TV is also a member of Digea, a consortium of private television networks introducing digital terrestrial transmission in Greece. Skai TV airs a diverse programming mix with a focus on entertainment and information.

Ethnarhou Makariou & Falireos 2 18 547 N. Faliro Greece T: +30 210 4800000 F: +30 210 4800041 www.skai.gr/tv/

Alkisti Maragoudaki Director of Program amaragoudaki@skai.gr



MAD TV

Mad TV is one of the most recognizable music channels in Greece part of the largest organization of Mad Music & Media Services which manages and operates on a daily basis four television channels (Mad Greekz / Nova, Mad Cyprus / Cyprus, Mad Al / Albania, Mad lits / OTE TV), one radio station (106.2 Mad Radio) and one internet site.

Ethnikis Antistaseos 253 & Kapodistriou 15351 Pallini Greece T: +30-210-6665669 F: +30-210-6665812 http://mad.tv/mad-tv-greece/

Konstantinos Bourounis Head of Programming k.bourounis@mad.gr



NOVA TV

Nova TV is the first digital, satellite TV platform in Greece activated in the field of pay TV. Part of Forthnet Group which is the largest privately owned group that provides broadband and pay TV services in Greece. Forthnet Group is constantly devoted to the development of pioneering proposals for the provision of integrated and inexpensive communication and entertainment services to the Greek family.

Proektasi Manis str. 15351 Pallini Kantza Greece T: +30 210 6602000 F: +30 210 6658824 www.nova.gr

Agapi Kefaloyanni Senior Program Manager akefalog@forthnet.gr



MTV GREECE

MTV Greece, began September 1, 2008 and is the Greek version of MTV. It broadcasts mainly foreign and Greek pop, rock, dance and hip hop music, shows of MTV international as: Pimp My Ride, Disaster Date, Made, Room Raiders, Death Valley and greek productions as: Movies & Stars, HitList Hellas, Everyday Girls, MTV News, Your Noise Daily, City Life, Game On and Live @ Your Place.

Apostolou Pavlou 4 151 23 Marousi Athens Greece T:+30 2106871000 F:+30 2106871001 programming@mtvgreece.tv www.mtvgreece.gr



ANT1

The business and communicative flagship of the Antenna Group, ANT1 channel was founded in 1989 and since then has been maintained a leading position. It is the first private television station broadcast the voice and image of Greece in USA, Australia and Europe. Programming consists of comedies, dramas, news, current affairs programs, game shows and entertainment shows. Over the years the ANT1 evolved into an innovative channel reflect the views of contemporary Greek and offers high quality information and entertainment aspect, immediacy and consistency.

10-12 Kifisias Ave. 15125 Marousi Athens Greece T:+30 210 6886100

http://www.antenna.gr/tv/

Nick Pawsey Head of Group Acquisitions pawseyn@antenna.gr Alex Theodori Head of Acquisitions theodoria@antenna.gr Chrissa Masourou Head of Programming masourouc@antenna.gr





Star Channel was founded in 1993 and has more than 100 privately owned broadcasting centers covering 95% of the population. It has gone in the minds of viewers as "the TV station with the best foreign films and series", a fact which has been repeatedly awarded in various television awards. Generally, the program is aimed primarily at viewers aged 15-44 years. Its aim is to further strengthen its position in the television horizon, with equal emphasis on the information and the entertainment sector.

36 Viltanioti st.				
14564	Kifisia	Athens		
Greec	e			

T: +30 211 1891000, 211 1892000

www.star.gr

Nathalie Woodfield **Director of Program** nwoodfield@star.gr Koralia Georgakopoulou Head of Greek Programming kgeorgakopoulou@star.gr Gina Dimitriadi Head of International Content gdimitriadi@star.gr Thaleia Psycha Program Coordinator tpsycha@star.gr



ERT SA

Nerit is a public service broadcasting corporation. Financed by license fee and advertising, it has national coverage and is broadcasting in Greek. The tv channels are complementary and the programming offers news, current affairs, documentaries, art programs, drama, sports, entertainment and educational programs.

Mesogion 432, T: +30 210 6066000 www.ert.gr				
Athens Greece	Agia Paraskevi Athens	T: +30 210 6066000	www.ert.gr	

Directorate of Television Program programtv@ert +30 210 6092033-5



ΟΤΕ Τ

OTE TV is a satellite and IPTV Pay TV service, being a business unit of the Hellenic Telecommunications Organization (OTE), the largest telecommunications provider in the Greek market. Among a portfolio of over 80 channels, OTE TV offers 3 OTE Cinema channels: OTE Cinema 1 HD, OTE Cinema 2 and OTE Cinema 3.

Kifisias Av. 99 151 24 Marousi Athens Greece	T: +30 21 0611 1000	www.otetv.gr
Dimitris Michalakis Business Unit Director	Alex Christoyiannis, Cinema & Thematic Channel Deputy Director achristoyiannis@ote.gr +30 2106115180	Greg Cokinakis, Cinema Channel & VOD Section Manager gkokkinakis@ote.gr +30 2106116113

GREECE

HUNGARY

The Hungarian market is dominated by the two private channels: RTL Klub (RTL Group) and TV2 (formerly ProsiebenSat1, sold in early 2014), who continue to have the biggest audience market shares. RTL Klub remained the market leader in 2012 with 17.9% (down from 26% in 2007) while TV2 had 15.8% (down from 23% in 2007). During primetime RTL Klub has a share of 29.3% while TV2 has a share of 20.8%. The public channels M1 and M2 had a combined market share in 2012 of 13.3% (an increase in share compared with 2011).

(Audience data source: Eurodata TV Worldwide / AGB Nielsen Media Research Hungary)

Data from the National Media and Communications Authority of Hungary claimed that almost 67% of Hungarian households received digital television in September 2013. Cable services are available in approximately 52% of households at the end of 2012. The sector includes a large number of local and regional cable operators (more than 400) and a few larger operators (UPC Hungary, Fibernet, and T-Kabel). Approximately 14% of cable households were digital at the end of 2012. UPC had 629 300 subscribers at the end of September 2013, of which 57% were digital cable homes. In September 2009 T-Kabel, which was formerly owned by subsidiary companies of Magyar Telekom was officially merged with Magyar Telekom, and the company serves almost 200 oon homes (September 2013).

The Hungarian market includes five satellite services reaching approximately 990 000 homes. These include UPC (UPC Direct) which had 261 600 subscribers in September 2013, T-Home with 304 667 and Digi TV the market leader with approximately 400 000 subscribers. In addition a new service, Hello HD was launched in May 2008 (with approximately 40 000 subscribers in 2013). Magyar Telekom launched the T-Home package in 2008, and launched its Interactive Sat TV platform in 2011, which includes a range of interactive services including an Internet connection. This allows access to the UPC Videothek, also available to IPTV customers.

SOURCE: MAVISE Database — a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. Hungary switched off analogue terrestrial transmission in October 2013, earlier than expected. Antenna Hungária was granted both licences for the free and pay DTT platforms in 2008. The free-to-air platform (Mindig TV) was launched in December 2008 followed by the pay DTT platform Mindig Extra (formerly Terra+) in May 2010. In October 2013 Antenna Hungária claimed that more than 350 000 homes were linked to Mindig TV. The pay service had almost 120 000 subscribers. The platform offers twelve free (including three versions of Euronews and HD services of the public channels) and twenty-four pay channels. The addition of new channels was made possible by the use of Multiplex B. Having previously been allocated for DVB-H services, Multiplex B became free after the cancellation of these services.



DUNA TELEVISION (DUNA / DUNA WORLD -MTVA)

Naphegy tér 8. Budapest 1016 dunatv.hu

Dobos Menyhért **CEO** kantor.eszter@dunatv.hu T: (+36 1) 441 9717



MTVA - MEDIA SERVICE SUPPORT AND ASSET MANAGEMENT FUND

The Media Service Support and Asset Management Fund is the umbrella organization of the Hungarian public service media. Since its foundation in 2011, MTVA has unified and streamlined all content production and asset management activities for the entire Hungarian public service media, thus creating the largest media service organization in Hungary. Whilst producing content for television, radio, online platforms and news agencies, MTVA also manages all assets on behalf of the Hungarian public service broadcaster Duna Media Service Non-Profit Ltd. MTVA also provides support with content production and acquisition.

Kunigunda útja 64	info@mtva.hu	mtv.hu
Budapest 1037	(+36 1) 759 5011	

Dr. László Zsolt Szabó Director General titkarsag@mtva.hu (+36 1) 759 6203 Mr Viktor Nyomárkay Head of International Relations nyomarkay.viktor@mtva.hu (+36 1) 759 5085



RTL KLUB

The Hungarian RTL Television Company was founded on 8 April 1997, and the television channel RTL Klub run by the company was launched in October 1997. RTL Klub has been one of the largest and most influential participants of the Hungarian television market since 1999, and it has continuously preserved its position. In 2011 RTL Group increased its existing shareholding in M-RTL Zrt by 31% and thus the media conglomerate became the single 100% owner of the channel RTL Klub. Simultaneously the media group purchased seven cable channels: Cool, Film+, RTLII, Film+2, sorozat+, RTL+ and Music TV, which comprise the portfolio of RTL Hungary. The CEO of M-RTL Zrt has been Gabriella Vidus since 1 July 2015.

Nagytétényi út 29. Budapest, 1222 rtl.hu

Rudas Andreas **CEO** rtlhirek@rtlklub.hu (+36 1) 382 8282



TV2 GROUP (MTM-SBS)

TV2 is one of the biggest commercial free TV channels in Hungary, reaching millions of viewers day by day. Owing to the extraordinary proportion of local production TV2 is unique and cannot be missed. The premium-quality basic cable channel of the portfolio is SuperTV2, where the audience can enjoy programmes produced specifically for this channel. FEM3 fascinates: provides good advice and tells stories on top of entertaining female spectators daily. PRO4 is the male-oriented channel of TV2 Group: it offers sports content besides movies and series.

Róna u. 174. H-1145 Budapest	tv2@tv2.hu	tv2.hu	
Simon Zsolt			
CEO			
kozonsegszolgalat@tv2.hu (+36 1) 467 6400			



TV2 GROUP (MTM-SBS)

V2 is one of the biggest commercial free TV channels in Hungary, reaching millions of viewers day by day. Owing to the extraordinary proportion of local production TV2 is unique and cannot be missed. The premium-quality basic cable channel of the portfolio is SuperTV2, where the audience can enjoy programmes produced specifically for this channel. FEM3 fascinates: provides good advice and tells stories on top of entertaining female spectators daily. PRO4 is the male-oriented channel of TV2 Group: it offers sports content besides movies and series.

Róna u. 174. H-1145 Budapest	tv2@tv2.hu	tv2.hu	
Simon Zsolt			
CEO			
kozonsegszolgalat@tv2.hu (+36 1) 467 6400			

HUNGARY

ICELAND

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission.

The Icelandic TV market is dominated by three channels, which had a combined daily audience share of 94.6% in 2012: the public channel Sjónvarpið (RÚV-TV) had in 2012 a share of 56.3%, while the two major private channels, Stöð 2 (a pay-TV channel) and Skjár 1, had respectively shares of 29.1% and 9.1%. (Audience data source: Eurodata TV Worldwide / Capacent Iceland).

The Icelandic market has thirty channels, four of which broadcast nationally: the pay-TV channels Stöö 2 and Stöö 2 Sport and the free-to-air channels Sjónvarpið (public) and Skjár 1. They can be received by more than 90% of the population. Others, such as Althingi (the parliament channel), INN, N4, Omega, Stöö 2 Extra and the pay-TV channel Stöö 2 Bio reach between 50 and 90% of the population. In October 2013 Stöö 3, a new pay channel targeting the 20-35 age group, started broadcasting. After the launch of three new channels in August 2012 (Stöö 2 Krakkar, Stöö 2 Gull, Stöö 2 Popptíví) by 365 ljósvakamiðlar ehf., a subsidiary of Dagsbrún hf, the company's total number of channels has increased to eleven (others include Stöö 2, Stöö 2 Sport, Stöð 2 Bió, Stöð 2 Extra and their time-shifted versions). Skjár 1 is controlled by Síminn hf., the former national telecommunications operator Landssími Íslands hf, which was privatised in 2005.

Dagsbrún and Síminn, who own the main private Icelandic channels, are also the most important players on the pay-TV distribution market. Dagsbrún controls the digital terrestrial television platform and the IPTV service launched by Vodafone in 2007. Síminn operates the IPTV platform Sjonvarp Simans, which was launched in 2004.

On 15 April 2011 the Icelandic Parliament adopted a new media act, to implement the Audiovisual Media Services Directive and replace the 2000 broadcasting act, and the 1956 press act. It introduces an obligation for all media in Iceland to be registered with a new media authority, the Media Committee. In November 2012 the Minister of Education, Science and Culture appointed a Committee to propose amendments to the media law, with a focus on media coverage of elections. On February 2013 the Committee, taking into consideration some comments suggested by the OCSE in 2009, issued a report proposing several amendments regarding mostly political advertisement on opinion polls on the elections. The report and proposals were presented to the Minister of Education, Science and Culture and the Parliament, but no amendments had been approved by end 2013.



Both of these images are from *The Cliff (Hamarinn)*, 2009. Production Company: Pegasus.



RIKISUTVARPID, RUV

Rikisutvarpid, RUV, The Icelandic National Broadcasting Service, is a public service broadcaster owned by the Icelandic state. RUV is financed by state funding and revenues from advertisements. RUV's income can only be allocated for broadcasting purposes. RUV's television network reaches 99,9% of households; market share in viewing throughout 2010 was 51,7% for RUV TV. According to the Broadcasting Act the main obligation of RUV is to promote the Icelandic language and history as well as Iceland's cultural heritage.

Efstaleiti 1, 103 Reykjavík Iceland. T: (+354) 515 3000 F: (+354) 515 3010 istv@ruv.is www.ruv.is

Gudrun Helga Jonasdottir Acquisition gudrunhj@ruv.is +354 515 3000 Skarphedinn Gudmundsson Director of programming skarpi@ruv.is



ITC SKJARINN

ITC Skjarinn is an independent media company which divides into four different media units. The cable service distributes over 60 foreign cable channels including DR1, Discovery, BBC World News and more. The VOD service offers the largest VOD service via IPTV in Iceland. Screen One is a pay TV channel financed by subscription fees and advertising revenue. Its main programming needs are scripted dramas and high quality entertainment content. Screen One also produces it's own local programming, Screen One also produces it's own local programming, both scripted

T: +354 595 6000

Skipholt 31, 105 Reykjavik, Iceland.

and entertainment.

www.skjarinn.is

Palmi Gudmundsson Head of Programming palmi@skjarinn.is Berglind Osk Kjartansdottir Assistant to Head of Programming berglind@skjarinn.is



STÖÐ 2 (CHANNEL 2)

Stöð 2 (Channel 2) is an ad-supported subscription TV channel founded in 1986. On average 45% of Icelandic households subscribe to Stöð 2. Stöð 2 is a part of 365 Media, Icelands leading media company. Stöð 2 offers a selection of the world's highest rated TV shows, award-winning series, latest Hollywood blockbuster features, the most popular local programming, scripted and non-scripted as well as daily local news and news related programming. As a brand Stöð 2 operates several other subscription channels including two sports channels and a movie channel.

Skaftahlid 24, 105 Reykjavík, Iceland T: +354 512 5000

www.stod2.is

Saevar Hreidarsson Director of programming and acquisitions saevar@365.is



IRELAND

SOURCE: MAVISE Database — a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. In Ireland the national public service broadcaster remains the strongest player in the TV market while British channels and companies continue to play an important role. The public service channels, RTÉ1 and RTÉ2, had a combined market share of 33.1% in 2010 (almost 5% less than in 2006). The private channel, TV3 (launched in 1998) had a 12.4% market share, and is now the second most popular channel. The other two national Irish broadcasters are the public service Irish language channel TG4, and the entertainment channel 3e (owned by TV3). The five most popular UK channels are ranked in the following order: BBC1, UTV, S4C, BBC2, and Sky 1 (with a combined share of 15.1% in 2010). With the launch of DTT services, the public service broadcaster has also launched additional digital channels (Audience data source: Eurodata TV / AGB Nielsen Media Research)

The introduction of DTT in Ireland was long delayed but is finally under way since the end of 2010. The Broadcasting Authority of Ireland announced in August 2010 that commercial DTT has been ruled out for the time being, but the tender for the Multiplexes may be re-launched in 2013 after switch-off. The multiplexes of the PSB RTÉ were launched in October 2010 as a trial, with the full service "Saorview" launched in May 2011. The total offer now includes the channels RTÉ 1, RTÉ 2, TV3, 3e, TG4, and RTÉ News Now. New services launched by the PSB are the following: RTÉjr (children) RTÉ One + 1, RTÉ Aertel Digital (teletext), and a trial HD service. Switch-off is planned for October 2012.

The Broadcasting Act of 2009 consolidated all previous broadcasting legislation. The Act also established the new broadcasting regulatory authority (the Broadcasting Authority of Ireland – BAI, which merged the Broadcasting Commission of Ireland (BCI) and Broadcasting Complaints Commission (BCC). The BAI was officially launched in October 2009 and now also has responsibility for the regulation of public service broadcasters in Ireland.

UTV Ireland, a new edition to the UK's UTV Media plc. Media company, commenced broadcasting in January 2015 from its base in Dublin. It is a general entertainment channel, offering national news and current affairs programming and acquired documentary, drama and film content. It is intended that a one-hour peak time news, current affairs and community programme will be delivered each evening initially and that as the channel grows, UTV Ireland will develop further indigenous Irish content.



 $\mathit{Trivia},$ 2010 — Production Company: Grand Pictures. Developed with the support of the MEDIA Slate Funding scheme.

IRELAND

RTÉ	public service broadcaster of Ireland. It l internet. RTÉ operates two free-to-air te a comprehensive range of home-produc complemented by selected acquired ma	<i>vision of Ireland</i> ; abbreviated as RTÉ) is a semi-state organization and the both produces programmes and broadcasts them on television, radio and the elevision channels, RTÉ One and RTÉ Two. RTÉ One is the main channel providing ced Irish factual, entertainment, drama and lifestyle programming, which is sterial. RTÉ Two is a mixed-genre channel appealing to a variety of audiences primary focus is children and sports; in the evening it targets viewers of a young sinment and key acquisitions.
Donnybrook Dublin 4 Ireland	T: +353 1 208 3111 F: +353 1 208 3080 info@rte.ie	www.rte.ie
Jane Gogan	Dermot Horan	•

Jane Gogan Commissioning Editor, Drama drama@rte.ie Dermot Horan Director of Broadcasting & Acquisitions dermot.horan@rte.ie



TG4

TG4 (Irish: TG Ceathair or TG a Ceathair) is a public service broadcaster for Irishlanguage speakers. The channel has been on-air since October 31, 1996 in the Republic of Ireland and since April 2005 in Northern Ireland. The daily Irish language programme schedule is its core service: seven hours of programming in Irish supported by a wide range of material in other languages such as French and English.

Baile na hAbhann Co. Galway Ireland T: +353 91 505050 F: +353 91 505021 www.tg4.ie

Mícheál Ó Meallaigh Senior Commissioning Editor micheal.o.meallaigh@tg4.ie Proinsias Ní Ghráinne Commissioning Editor proinsias.ni.ghrainne@tg4.ie Lís Ní Dhálaigh Acquisitions & Output Director lis.ni.dhalaigh@tg4.ie Deirbhile Ní Churraighín Acquisitions Executive deirbhile.ni.churraighin@tg4.ie

IRELAND

Máire Ní Chonláin **Commissioning Editor** maire.ni.chonlain@tq4.ie

TV3

TV3 is a commercial free-to-air television broadcaster in the Republic of Ireland and Northern Ireland which launched on September 20, 1998. It was the country's first independent commercial broadcaster. TV3 is operated by the TV3 Group which also consists of television channel 3e and the online service tv3.ie

Westgate Business Park Ballymount Dublin 24 T: +353 1 4193333 info@tv3.ie

Lynda McQuaid **Director of Content** lynda.mcquaid@tv3.ie



UTV IRELAND

UTV Ireland is Ireland's newest television channel, providing the best in family entertainment, news and current affairs. UTV Ireland Limited is owned and operated by UTV Media plc. The channel was launched on January 1st 2015.

UTV Ireland Limited Macken House Mayor Street Upper Dublin 1	01-8509800	www.utv.ie
Mary Curtis Head of Channel Mary.curtis@utv.ie	Commissioning Department commissioning@utv.ie	



ITALY

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission.

Apart from the continuous trend of audience shares decrease, the Italian market is still highly concentrated between the two main operators: the public service broadcaster RAI and the private group Mediaset, which hold together 87.2% of the market share of free to air television, which represents a unique situation in Europe. A third pole, even if much smaller, could be represented by the two channels La7 and La7D, previously owned by TI Media (A Telecom Italia company), and since 2013 by Cairo Communication Group, through its new company La7 s.r.l. LaEFFE is also a recent private TV channel owned by the publisher Feltrinelli Group and it distributes on the digital terrestrial channel and through satellite.

Regarding distribution, Italy is a country historically characterised by the predominance of the reception of terrestrial transmissions with a 84.4% of the audience share. The analogue switch-off throughout the country was completed on 4 July 2012. The DTT network is made up of fifteen multiplexes offering a large number of free and paid channels, including over forty free-to-air channels and some fifty paid channels. These are higher figures than those of other European markets. In addition to the national channels, more than 200 stations were available free of charge in the first semester of 2013.

Two national pay-tv platforms and several other regional platforms coexist in Italy. The national ones are the digital terrestrial platform Mediaset Premium (Mediaset group) and the satellite TV Sky Italia operated by 21st Century Fox that through its subsidiaries Sky Italia and Fox Italia, operates more than 90 channels in Italy, 25 of which target other countries.



Dieci Inverni, 2009 – Production Company: Raicinema



RAI

Rai 1 is the flagship television station of RAI, Italy's national public service broadcaster, and the most watched television channel in the country. Rai2 is one of the three main television channels broadcast by Italian public television company RAI alongside with Rai 1 and Rai 3. Rai 3 is the third cannel of Rai and it offers many public service programmes. Rai Movie, launched in 2003 as RaiSat Cinema World and re-badged in 2006 as RaiSat Cinema, on May 18, 2010 the channel has been re-launched as Rai Movie. It broadcasts mostly Italian films, interview, backstages and documentaries. Rai 4 is an entertainment television channel, programming includes films, TV series and cartoons. Rai 5 has replaced Rai Extra. It broadcasts programs about art, fashion, dance, opera, theatre, cuisine, travel, documentary films and TV Drama.

Piazza Adriana, 12 00193 Roma Italy T: 0039 06 684701

www.raicinema.it

Andrea Portante Head of acquisitions andrea.portante@raicinema.it Marina Chiaravalle **Buyer** marina.chiaravalle@raicinema.it Cristina Venturi Acquisitions crisitna.venturi@raicinema.it



MEDIASET

Canale 5 is a classic generalist channel, aimed at the mass family audience. Italia 1 is the Mediaset Group's youngest channel, paying particular attention to the tastes of its audience. Retequattro: offers programmes of traditional shows, much appreciated by women viewers, with programmes aimed at a male audience. Mediaset Italia 2 is a channel dedicated to younger male viewers: TV series, sitcoms, cult cartoons and sports and music programmes. Mediaset Extra is a new thematic channel that offers a selection of archive and current entertainment programmes from the Mediaset network. Las is the free digital terrestrial channel that offers scheduling dedicated to a modern feminine audience. Iris is a thematic channel dedicated to quality films, although it also broadcast programmes about cinema news, film stars and the most important film festivals

Via Aurelia Antica 422 00165 Roma T: 0039 06 66390566 F: 0039 06 6639 0650 internationalsales@mediaset.it www.mediasetdistribution.com

Zelda Stewart Head of Acquisitions Mediaset zelda.stewart@mediaset.it Giorgio Giovetti Head Of Sales Department giorgio.giovetti@mediaset.it Manuela Caputi International Sales Manager Manuela.caputi@mediaset.it





Sky Italia S.r.l. is an Italian digital satellite television platform owned by News Corporation launched on 1st August 2003, when the former platforms Tele+ (Canal+) and Stream TV (News Corporation and Telecom Italia) merged together. It is similar in many ways to BSkyB's Sky Digital in the United Kingdom and Ireland, and like that network it is a major sports broadcaster

Via Monte Penice 7 20138 Milano Italy	T: +39 02 308017269	www.sky.it	
Giovanna Milone Buyer giovanna.milone@skytv.it +39 02 308012266	Luca Pelusi Buyer Iuca.pelusi@skytv.it +39 02 308017510		



LA7 S.R.L.

La7 and La7d are private television channels and they are owned by Cairo Communications. Their programmes are typically oriented to information, films, entertainment and sport.

Via della Pineta Sacchetti 229, 00168 Roma T: +39 0635584228

www.la7.it

Francesco Valle Acquisition Executive francesco.valle@la7.it



LA EFFE TV

La EffeTv is a media company of Gruppo Feltrinelli. The show schedule is characterized by information, culture and entertainment, among which Cinema and TV Series.

Via Andegari, 6 20121 Milano T: +39 02 725 721

www.laeffe.tv

Riccardo Chiattelli Head of Content and Communication riccardo.chiattelli@feltrinelli.it



LATVIA

The last couple of years in the television market in Latvia were marked by a substantial investment by the Latvian public broadcaster, LTV, into original content production, which led to its market share growing to 10 %. LTV is now among top three channels in the country. The remaining two are TV3 (11.9%), a private channel broadcasting in the Latvian language, and PBK (9.0%), a private channel broadcasting in the Russian language. (Audience data: TNS)

The distribution of television services is dominated by the cable operators, which supply about 40% of households. The two main providers are Baltcom and Izzi, who merged during September 2013, when AXA Private Equity, the company owning Baltcom, acquired the control of Izzi. They claimed that the two companies will keep operating as separate legal entities. The incumbent operator Lattelecom, 51% owned by the Latvian state and, indirectly, 49% owned by Sweden's TeliaSonera group, is present in the other distribution market segments. The company markets the country's main IPTV platform and operates the only digital terrestrial television platform. DTT was launched in Latvia in 2009 and, after a brief transition period, analogue terrestrial transmissions were switched off in June 2010. The investigation opened by the Latvian competition authority against Lattelecom in March 2010 for abuse of its dominant position on the pay-TV market was discontinued in September 2011.

SOURCE: Creative Europe Desk Latvia; MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission.



Piano Player, dir. Ilona Bruver, Kinolats, 2014



LATVIAN TELEVISION (LTV)

Public Ltd Latvian Television Zakusalas Embankment 3 Riga LV1059 Latvia Latvian Television (LTV1 and LTV7) is a public service broadcaster, established in 1954, a member of the EBU since 1993. 60% of its funding is directly allocated by the government, while the rest must be earned by commercial activity. LTV1 is a generalist public channel, with mainly in-house productions, content commissioned from the in-dependent sector in Latvia, as well as acquired content of European origin. The in-house drama production had been limited in the previous years, but has now become a strategic priority. There are currently original drama series in production, the first to be premiered on LTV1 in the autumn season of 2015. LTV7 aims to provide innovative content to younger audiences, focusing on factual entertainment and documentaries, as well as sports.

www.ltv.lv

Sarlote Liduma Head of Acquisitions sarlote.liduma@ltv.lv Elita Kornilova Content Manager elita.kornilova@ltv.lv +371 6720 0336



LITHUANIA

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. In recent years the audience market shares of most private channels have been upgrading, television has remained highly important way to spend free time the citizens of Lithuania. Two private channels continued to lead the Lithuanian market: TV3 (Swedish group MTG) remained top channel (17.2%), ahead of LNK (MG Baltic Group), at 17.1%. Despite a drop, LRT, the main channel of public service broadcaster LRT, is in third position (8.8%). After these, there is only one channel with a share above 7%: BTV (Achemos Group).

(Audience data: Eurodata TV Worldwide / TNS LT).

The market is dominated by the cable operators (and MMDS providers), of which the main providers are the second largest cable operator Cgates, who was created after the merger in 2011, and Init, who merged during 2012, when Vinita, Palsatas and Telektronika merged to a single Init company. The cable networks, which still have a low digitisation rate, are facing competition from other digital platforms, which include the Viasat satellite package and various IPTV services, dominated by Teo LT (68% owned by Sweden's TeliaSonera group).

LRT

Lithuanian National Radio and Television (LRT) is a non-profit public institution that has been providing regular radio services since 1926 and television broadcasts since 1957. LRT operates three national television channels (LRT Televizija, LRT Kultura, LRT Lituanica) and three radio channels (LRT Radijas, LRT Klasika, LRT Opus), also news website www.lrt.lt. LRT is funded directly from the State budget and has no advertising since the 1st January, 2015. Its activities are supervised by the LRT Council.

S. Konarskio St. 49, LT-03123, Vilnius T: +370 5 236 3209 Irt@Irt.It www.lrt.lt

Mrs. Junita Budvytiene Head of TV Acquisition junita.budvytiene@Irt.It Mr. Viktoras Snarskis **TV Programming Director** viktoras.snarskis@lrt.lt





TV3, TV6 and TV8 channels are a part of international entertainment group – MTG (Modern Times Group). TV3 television – Nr.1 in Lithuania for 11 years! TV3 brings the best movies, TV series and local programs. Channel slogan – It is good to be together, so everyone is invited to turn on TV and enjoy the magical world of entertainment. If you want a bit more "edgy" program with a taste of best sports – UEFA, Formula 1 and basketball – turn on TV6. Mature women are invited to relax while watching love movies and TV series while watching TV8 channel.

Kalvarijų str. 135, Vilnius, Lithuania, LT-08221 T: 370 5 203 01 02 F: 370 5 203 01 03 info@tv3.lt; biuras@tv3.lt www.tv3.lt www.tv.tv3.lt www.tv3play.lt



LAISVAS IR NEPRIKLAUSOMAS KANALAS

Šeškinės St. 20, LT-07156 Vilnius T: +370 5 243 1058 info@lnk.lt www.lnk.lt

Free and independent channel. Channels: LNK, BTV, TV1, Liuks!, Info TV

LITHUANIA

BALTICUM TV

Channels: Balticum TV, Balticum Auksinis

Taikos Av. 101, LT-94198 Klaipėda T: +370 46 390 700 info@balticum-tv.lt www.balticumtelevizija.lt

LITHUANIA

LIETUVOS RYTO TELEVIZIJA (LIETUVOS RYTAS TV)

"Lietuvos ryto" TV was launchd at October 2008 as a part of "Lietuvos rytas" Media Group. It's commercial Free-to—Air channel, Internet simulcast is available as well. TV channel is oriented to general audience. There are daily News every hour starting midday until 10:30 PM, local produced shows, journalistic investigations, game-shows, movies, documentaries, TV series - all interesting and attractive genres. We are opened for a new ideas!

Gedimino Av. 12A,
LT-01103, Vilnius

T: +370 5 274 3718 tv@lrytas.lt tv.lrytas.lt

Linas Ryškus **Director General** Linas.ryskus@lrytas.lt +370 5 2743718 Kristina Kulionienė Head of Programming and Acquisitions Kristina.kulioniene@lrytas.lt +370 5 2657311



LUXEMBOURG

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. Luxembourg has long had an official policy of welcoming pan-European companies. It is home, for example, to SES Global – the world's leading satellite operator thanks to its Astra system, the RTL Group, Europe's leading audiovisual group, and M7, the satellite platform that distributes channel packages. In the field of on-demand audiovisual services, Luxembourg acts as a host country for the provision of cross-border services and is home the iTunes Store (Apple) and other services. Microsoft's Xbox Live is also based in Luxembourg but is considered a distribution platform by the authorities and not an on-demand audiovisual service.

The law on the creation of the public service body Autorité luxembourgeoise indépendante de l'audiovisuel (Luxembourg Independent Audiovisual Authority – ALIA) was formally adopted on 27 August 2013 and entered into force on 1 December 2013. It reforms Luxembourg's regulatory bodies by replacing most of the former authorities by a single competent authority.

The audience share of RTL Lëtzebuerg in 2012 was 35.4% between 7 and 8 pm but continued to decline during the daytime. According to the 2012 Plurimedia Survey conducted by TNS Ilres, RTL Tele Lëtzebuerg reached 114 800 viewers (or 26.1% of the population), while the channel Den 2ten RTL reached 9000 (2%). CLT-UFA operates Luxembourg's digital terrestrial platform, which provides access to 13 channels, eleven of which are controlled by the RTL Group. The two independent channels are Luxe TV and Air TV, a new general entertainment channel launched in February 2011.

Cable, which supplies nearly two-thirds of households, dominates in Luxembourg. Most of the fifty or so operators identified in the country are local authorities or nonprofit associations. In 2013, only three companies were still operating in this sector. Eltrona dominates the market with the Imagin package, which had 115 000 subscribers at the end of 2010. Its main competitors are Sogel and Numericable, which was taken over in July 2011 by the Luxembourg based companies Deficom (60%) and Apax (40%). The telecommunications operator Entreprise des P&T, renamed Post Telecom, is a significant competitor in the pay-TV market, with its package, PostTV, which had signed up 22 000 subscribers by the end of 2011. The Belgian operator Belgacom has also gained a foothold on the market by setting up a subsidiary, Tango SA.

RTL TELÉ LËTZEBUERG AND 2TEN RTL TELÉ LËTZEBUERG

45, Boulevard Pierre Frieden L-1543 Luxembourg Luxembourg T: (+352) 42 142-810

www.rtl.lu

LUXEMBOURG

MALTA

Public Broadcasting Services Ltd. is an independent public service provider. It has two national TV channels - TVM and TVM₂ – plus three national radio channels. These are all financed by advertising and a public service grant for specific programs of national interest. While TVM is the national broadcasting channel catering for all types of audiences, TVM₂ is an informative and cultural channel with a strong documentary profile.

Both channels are broadcast free-to-air, on the cable system, on the digital aerial, and in HD format. PBS Ltd also operate the national HDTV platform which carries other national commercial and political TV stations.



75, St. Luke's Road, G'Mangia PTA 1022 T: 2291 3100

www.tvm.com.mt

Mr Reuben Zammit **Programs** rzammit@pbs.com.mt Sales mmicallef@pbs.com.mt cfella@pbs.com.mt



NETHERLANDS

SOURCE: MAVISE Database — a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. The most important players in the Dutch market are the public broadcasters, with the national channels NPO 1, NPO 2, NPO 3, and all the digital channels grouped together under the Ned 24 banner, as well as the RTL group, whose channels RTL 4, RTL 5, RTL 7, RTL 8 and RTL Lounge are transmitted under Luxembourg law. The third provider, SBS Broadcasting (NET 5, SBS 6 and Veronica), was sold by ProSiebenSat.1 Media AG in May 2011 to John de Mol's Talpa Media group, which is associated with the Finnish group Sanoma.

In 2010, the daily audience share of NPO 1 rose by 1.5%, thus enabling the channel to reach 21.5%, which was higher than the figure posted in 2008. Following the public channel in audience share terms are the private channels RTL4 and SBS6 with 14.4 and 10% respectively. Their market shares have actually risen in the past two years. The two other public channels (NPO 2 and NPO 3) each have a daily share of slightly under 7%, while the figure for the four private channels - NET 5, RTL 7, RTL 5 and Veronica - is between 3 and 5%. Eight other channels have a daily audience of between 1 and 2%. (Audience data source: Eurodata TV Worldwide / Stichting Kijkonderzoek).

The Dutch public service broadcasting system is made up of some 20 national, 13 regional and 350 local broadcasters.



Alleen op de Wereld, produced by Lemming Film - 2015



Hollands Hoop, directed by Dana Nechushtan, produced by Lemming Film, VARA, VPRO, NTR - 2014

AVROTROS

Since the first of January 2014 AVRO merged with broadcaster TROS, now they operate under the name AVROTROS.

PO Box 2 1200 JA Hilversum The Netherlands T: +31 (0) 35 671 77 15 info@avrotros.nl www.avrotros.nl

Simone van den Ende Head of Arts&Culture and Drama simone.vandenende@avrotros.nl

BNN-VARA

Since the first of January 2014 BNN merged with broadcaster VARA, now they operate under the name BNN-VARA. Both parties keep their own name and target different audiences. BNN targets teenage and young adult audiences. It produces entertainment and informative television programs, radio programs, and feature films.

Omroepvereniging BNN-VARA Postbus 175 1200 AD Hilversum T : +31 (0)35 655 53 33 (BNN) bnn-info@bnn.nl T: + 31(0) 35 671 1911 (VARA) publieksservice@vara.nl www.bnn.nl www.vara.nl

Mark Furstner **mark.furstner@bnn.nl** +31(0)35 655 5333 Gemma Derksen Head of Drama Gemma.derksen@bnnvara.nl

KRO-NCRV

Since the first of January 2014 KRO and NCRV and RKK merged. Now they operate under the name KRO-NRCV.

NCRV Postbus 25000 1202 HB Hilversum KRO Postbus 200 1200 AE Hilversum T: +31 (0)35 - 672 68 90 (NCRV) T: +31 (0) 35 671 3911 (KRO) infolijn@kro-ncrv.nl www.kro-ncrv.nl

Brigitte Baake Head of Drama

EO is financed by the Dutch government. It transmits on Nederland 1, 2 and 3 which are national channels that transmit by cable and terrestrial network.

PO Box 21000 1213 AC Hilversum The Netherlands +31(0)35 647 4747 eo@eo.nl www.eo.nl

Jacomien Nijhof Commissioning Editor Drama and Innovation jacomien.nijhof@eo.nl

HUMAN

The Humanistische Omroep (HUMAN) is one of the smaller public broadcasting organizations in the Netherlands. It is a public service association. HUMAN produces programmes for Dutch television, makes radio talkshows and interactive websites.

PO Box 135 1200 AC Hilversum The Netherlands +31(0)35 672 2020 secretariaat@human.nl www.human.nl

Bert Janssens Director and Commissioning Editor bert.janssens@human.nl

OMROEP MAX

Omroep MAX is a station broadcast in The Netherlands. MAX's programming focuses on people aged 50 years and older. MAX transmits on Nederland 1 and Nederland 2.

PO Box 518 1202 BA Hilversum The Netherlands +31(0)35 677 5409 info@omroepmax.nl www.omroepmax.nl

Mascha van Erven mascha.van.erven@omroepmax.nl

NETHERLANDS

NTR

NTR is the independent Dutch public service broadcaster specialising in information, education and culture. NTR's themes are based on the statutory duties of the three public service broadcasters which in 2010 merged into NTR: NPS, Teleac and RVU.

PO Box 29000 1217 GP Hilversum The Netherlands T: +31(0)88 100 3100 F: +31 (0)88 100 3138 publiek@nps.nl www.ntr.nl

Marina Blok Commissioning Editor Drama marina.blok@ntr.nl

NETHERLANDS

VPRO

VPRO is one in the group of the 9 biggest broadcasting associations in the Netherlands. It is financed by license fees and advertising. There are 3 public channels in the Netherlands that transmit by free cable, free satellite, free terrestrial and free digital television. VPRO can be found on all 3 channels.

PO Box 11 1200 JC Hilversum The Netherlands T: +31(0)35 671 2911 F: +31(0)35 671 2100 info@vpro.nl www.vpro.nl

Joost de Wolf Commissioning Editor Drama j.de.wolf@vpro.nl

NETHERLANDS

NORWAY

In Norway NRK remains the leading broadcasting group with a daily market share of 41% for their three public channels (NRK1, NRK2 and NRK3), NRK1 with 30.2%, is the most watched. The TV 2 group have five channels and a combined market share of 24.8%, TVNorge (Discovery Networks Norway) trailing behind with 7.4% and TV3 (Modern Times Group) with 4.2%. (All figures from 2012)

TV3 (MTG) and Viasat 4 (MTG) are established in the UK, requiring them to comply with the Audiovisual Media Services Directive (AVMSD) but not with specific provisions under Norwegian legislation, particularly in respect of programming and advertising.

Several new channels have emerged in the Norwegian market in the last years. Satellite TV distributor Viasat (MTG) has restructured its sports channels package, launching Viasat Sport and Viasat Motor. The two main private channels TVNorge and TV 2 launched HD versions. Frikanalen, an open, non-commercial channel owned by around sixty nongovernmental organisations was launched in 2008. And in recent years Norwegian newspapers and media publishers have started investing in, and are breaking new ground with online streaming TV-channels, with VGTV owned by Schibsted as the largest player.

 ${\rm SOURCE: MAVISE \, Database - a \, database \, provided \, by \, the European \, Audiovisual \, Observatory \, on \, behalf \, of \, the \, DG \, Communication \, of \, the European \, Commission.}$



Occupied (Yellow Bird Norway AS) has received funding from the TV-programming scheme of the MEDIA programme. (Photo: Aksel Jermstad)





NRK NORSK RIKSKRINGKASTING (THE NORWEGIAN BROADCASTING CORPORATION)

Norsk Rikskringkasting (The Norwegian Broadcasting Corporation) is the Norwegian government-owned broadcasting company. It is noncommercial and based on public service principles. NRK is the largest media organisation in Norway. It is a founding member of the European Broadcasting Union.

Bj. Bjørnsons Plass 1
0340 Oslo
Norway

T: +47 23 04 70 00 tone.ronning@nrk.no www.nrk.no

Tone Rønning Commissioning Editor tone.ronning@nrk.no

+47 90967780



TV2 NORWAY

TV 2 is the largest commercial television station in Norway and the second largest TV station in Norway. TV 2 started to broadcast in 1992, based on a governmental license to broadcast national commercial terrestrial television.

Nøstegaten 72 Postboks 7222 5020 Bergen Norway	T: +47 915 02255	www.tv2.no
Christopher N. Haug Head of Drama Christopher.Haug@tv2.no + 47 95 19 36 06	Jarle Nakken Programme Director jarle.nakken@tv2.no +47 90866067	



MTG TV

MTG TV, the former TV₃ Norway is part of Modern Times Group, the channel also represents, Viasat 4 (viasat4.no), TV6 (tv6norge.no) and MTV (mtv.no) with play-channels in Norway.

Postboks TV3 Youngstorget 0028 Oslo Norway	T: +47 22 99 00 33	www.tvȝ.no	
Lars Olav Vartdal	Hilde Kollerød		

Lars Olav Vartdal Head of Formats and Development Tv3/ Viasat 4 Lars.Olav.Vartdal@mtgtv.no +47 90 59 62 96 Hilde Kollerød Head of Schedule hilde.kollerod@mtgtv.no + 47 97 18 08 87



TVNORGE

TVNorge is Norway's second largest commercial channel and went on the air in 1988 as the first advertising supported channel in Norway. TVNorge is part of Discovery Networks Norway that also includes TV channels FEM, VOX, MAX, TLC and Discovery.

Discovery Networks Norway Nydalen Allé 37 0484 Oslo Norway

Benedicte Steinsrud **Head of Acquisitions** Benedicte_steinsrud@discovery.com T: +47 21 02 20 00 M: +47 930 32 444 Sverre Nordbø Head of Programming Sverre_nordbo@discovery.com T: +47 21 02 20 00 M: +47 932 01 891 Rasmus Øyen **Head of Comedy** Rasmus_oeyen@discovery.com T: +47 21 02 20 00 M: +47 934 34 040



POLAND

SOURCE: MAVISE Database — a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. The Polish TV market is dominated by three commercial entities (TVN group, Polsat group, nc+) and one public broadcaster (TVP), which held a total of 95% of the market share. Three main private channels present respectively: 33% (Polsat group), 28% (TVN group) and 16% (nc+) shares on the market. The public broadcaster (TVP) has 18% of the market share. The rest of TV market is divided between independent providers and local broadcasters.

In term of major audience market share the public channel TVP1 still heads daily audience figures, with a 12,3% market share (compared with 12,95% in 2013). TVP2, the second public channel presents a 9,4% shares on the market. The public channels (TVP1, TVP2, TVP Kultura, TVP Info, TVP Rozrywka, TVP Seriale, TVP Sport, TVP Historia, TV Polonia, TVP ABC, TVP HD, TVP Regionalna) have a daily audience market share of 31 % (an increase of 2,5% compared to 2013). Two main private channels, Polsat and TVN have seen their audience dwindle: their market share at the end of 2014 was 11,8% and 11,7% respectively. (Audience data source: KRRiT, Nielsen Audience Measurement)

Following these four channels (TVP1, TVP2, Polsat, TVN), there were eleven that commanded between 3,5% and 1,1% of the audience market share. The fragmentation of the audience is encouraging the most important groups that observe the audience of their main channels shrinking, to increase the number of special interest channels.

POLSAT

Polsat is an open TV channel that belongs to Polsat Group. It buys movies for all rights. The channel is also available in North America. Polsat airs 168 hours per week. Polsat is the 2nd national TV channel available via the terrestrial analogue network. It belongs to the Polsat group of channels which includes: Polsat Film, Polsat News, Polsat Sport, Polsat Sport Extra, Polsat Café, Polsat HD, Polsat Play and Polsat Romans. The broadcast programming of Polsat is targeted on general audience.

Telewizja Polsat Sp. z o.o. Ul. Ostrobramska 77 04-175 Warszawa Poland T: +48 22 514 53 00

www.polsat.pl

Anna Kozanecka Head of Film Acquisitation and Programming akozanecka@polsat.com.pl +48 22 514 52 74 Magdalena Janeczek Licensing Department Director mjaneczek@polsat.com.pl



TVP

TVP is a Polish public station, operating 2 nation-wide channels (TVP1, TVP2) a number of thematic channels: TVP Info, TVP Kultura, TVP Sport, TVP History, TVP ABC, TVP Rozrywka, TVP Seriale and a satellite channel TVP Polonia. Its main activity is in broadcasting, production, worldwide distribution and acquisition.

 Telewizja Polska S.A.
 T: +48 22 547 85 14
 www.tvp.pl

 ul. Woronicza 17
 F: +48 22 547 81 50
 www.tvp.pl

 oo-999 Warszawa
 sekretariat@tvp.pl
 sekretariat@tvp.pl

 Poland
 www.tvp.pl
 www.tvp.pl

 Ewa Dabrowska
 Wojciech Diduszko
 Tomasz Kolankiewicz
 Beata Pacak

 Hand of Film Annicipiing
 Domenson Parameter Par

Head of Film Acquisitions ewa.dabrowska@tvp.pl +48 22 547 7230 M: +48 601 600 032 Wojciech Diduszko **Programme Buyer TVP Kultura** wojciech.diduszko@tvp.pl +48 22 547 29 85 Tomasz Kolankiewicz **Programme Buyer TVP Kultura** kolankiweicz@tvp.pl +48 22 547 86 97 Beata Pacak **Programme Buyer Films TVP1** beata.pacak@tvp.pl +48 22 547 81 14



NC+

nc+ is an advanced digital platform with the richest offer, established by the merger of the two market leaders: CYFRA+ and n. It has more than 140 selected channels of the highest quality, including more than 50 in HD, and gives access to more than 600 FTA channels. nc+ offers the most prestigious sport events and the latest film premieres straight from cinemas, available on its own six premium channels: CANAL+ HD, CANAL+ Film HD, CANAL+ Film2 HD, CANAL+ Family HD, CANAL+ Family2 HD and CANAL+ Sport HD. nc+ platform is also the broadcaster of wide range of thematic channels – Ale kino+, channel for movie enthusiasts, documentary Planete+, lifestyle Domo+ and Kuchnia+, MiniMini+ and teleTOON+ dedicated to children as well as nSport+, the first layer of access to the best nc+ sporting events.

ITI NEOVISION S.A. Al. gen. Wł. Sikorskiego 9 02-758 Warszawa Poland T: +48 (22) 32 82 701 F: +48 (22) 32 82 750 www.ncplus.pl

Olga Wieczorek **Programming Purchasing Manager** Olga.wieczorek@ncplus.pl +48 (22) 32 82 677 Joanna Rathe **Programming Manager for Kuchnia+, Domo+ and Planete+.** Joanna.rathe@ncplus.pl +48 (22) 32 82 503 Aleksandra Kurcz Senior Aquisitions Specialist Aleksandra.kurcz@ncplus.pl +48 (22))32 82 550



HBO POLAND

HBO Poland is the Polish subsidiary of the Home Box Office (HBO). HBO Poland is a paid television station.

HBO programming consists primarily of theatrically released motion pictures and original television series, along with made-for-cable movies and documentaries, boxing matches and occasional stand-up comedy and concert specials. It operates several channels: HBO, HBO2, HBO Comedy.

HBO Polska Sp.zo.o. ul. Puławska 17 02-515 Warszawa Poland T: +48 22 852 88 00 kontakt@hbo.pl info@hbo.pl www.hbo.pl

Michał Walewski Sales Director m.walewski@hbo.pl



TVN

TVN is the leading free-to-air channel in Poland. Additionally, TVN Group operates 3 other FTA channels TVN 7, TTV and local NTL Radomsko as well as seven thematic pay channels: TVN 24, TVN Style, TVN Turbo, TVN24 Biznes & Swiat, TVN Meteo, ITVN and Mango. TVN also offers an extensive portfolio of online products including internet VOD service Player.pl.

TVN S.A. ul. Wiertnicza 166 02–952 Warszawa Poland T: +48 22 8566060 tvn@tvn.pl www.tvn.pl www.distribution.tvn.pl

Aneta Zareba Sales Manager aneta.zareba@tvn.pl +48 502 555 098 Anna Borys Head of Acquisition Team a.borys@tvn.pl Anna Wasniewska **Film Development Producer** a.wasniewska@tvn.pl +48 694 411 146



PORTUGAL

The Portuguese television market is dominated by three channels, which had a combined audience share of 59.8% in 2012. Due to a change of methodology and panel introduced in March 2012, the comparison of data between 2012 and former years should be done with care. TVI (Grupa Media Capital) still had the best market share (24.2%). With 21.7% in 2012, SIC regained the second place it had lost in 2009, benefiting from a huge drop in the audience of RTP1 (24.2% in 2010, 21.6% in 2011, 13.9% in 2012). The audience share of the second public service channel RTP2 also fell from 4.5% to 3.4%. (Audience data sources: Eurodata TV / Marktest - Audimetria / Mediamonitor)

According to ANACOM (National Communications Authority), in the second quarter of 2013 about 1433 million households were able to receive TV by cable, which was a decrease of 2.6% compared to the same period of 2012, while 633 000 subscribe to satellite packages, registering a loss of 2.1% compared to the previous quarter of 2013, and 35 000 fewer than the same period in 2012 (-5.3%). The number of subscribers to a fibre optic pay-TV service has been increasing during recent years, rising from 307 000 in 2012 to 434 000 for the same period of 2013, with an increase of 27%. IPTV (DSL/ IP) has become the second most important technology (after cable) in terms of number of subscribers in Portugal, (644 000 in the second quarter of 2013, with an increase of 3.4% if compared to the beginning of the year).

Several pay-TV operators offer services on different platforms. According to ANACOM data, Zon Multimedia is still the main pay-TV player in Portugal, controlling 49% of the pay-TV market through its cable and satellite broadcasting subsidiary Zon TV Cabo. Portugal Telecom, which offers the Meo TV service (satellite and IPTV), has 40.4% of subscribers, while the company Cabovisao (sold in March 2012 by the Canadian company Cogeco Cable to the European group Altice, the operation receiving a green light by national competition authority) is the third player in the pay-TV market with a share of subscriptions of 7.4%. Apart from Meo TV, there are two other IPTV services available in Portugal: Sonaecom (a subsidiary of Sonae and France Télécom) which offers the triple-play service (Clix TV); and Vodafone which offers "Vodafone TV" as part of double and triple play services.

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. The introduction of DTT was initiated in early 2008 with one tender for a free-to-air Multiplex (A) and a second tender for five Multiplexes providing pay-TV services (two with national coverage B and C, and a further three on partial territorial coverage, D, E and F). PT Comunicações (Portugal Telecom) was awarded the license for the free-to-air Multiplex, and the service was officially launched in April 2009. It carries the four national terrestrial channels (RTP1 and 2, TVI and SIC) and two autonomous regional channels. The total switch-off of the analogue signal took place in April 2012. The fact that digital terrestrial television only offers four general-interest channels is also the subject of discussion. During a Parliamentary hearing, Portugal's Minister of State and Regional Development, Miguel Poiares Maduro, stated that the Government believes that the current supply of DTT in Portugal is "insufficient" and should be increased, and that during 2014 two new free-to-air channels should be added.



Small Village Of Beirais



RTP

RTP is a corporation which broadcasts Radio & TV channels of public service, under concession contract, since its foundation (1957). RTP is 100% owned by the Portuguese state, mainly supported by license fees and commercial income, mostly from advertising and sponsorship. RTP produces and broadcasts 8 different television channels and 8 different radio channels, serving a wide array of audiences in Portugal and abroad.

RTP – Rádio Televisão de Portugal Av. Marechal Gomes da Costa, 37 1849-030 Lisboa Portugal T: +351 217 947 000 F: +351 217 947 570 www.rtp.pt

Daniel Deusdado Director of Programming RTP1 daniel.deusdado@rtp.pt +351 217 947 377 Teresa Paixão Director of Programming RTP2 teresa.paixao@rtp.pt +351 217 945 883 José Navarro de Andrade **Consultant of Internal Acquisitions** Jose.navarro@ext.rtp.pt +351 217 947 461 Isabel Carvalho Head of Acquisitions isabel.carvalho@rtp.pt +351 217 947 179



S.I.C.: SOCIEDADE INDEPENDENTE DE COMUNICAÇÃO, S.A.

SIC is the first private television channel in Portugal. It started to broadcast, through FTA, on October 6, 1992, contributing to the plurality and independence of news and diversity of entertainment. In just three years, in May 1995, SIC lead the race in audience rating through its strong focus on news programs, entertainment, factual and fictional series, all spoken in Portuguese. Always in search of innovation, in 2000, SIC entered the world of cable channels and in 2007 entered the digital age with interactive and multi-platform content. SIC produces and broadcast 7 television channels for Portugal and abroad, with a main FTA channel, an international chan-

www.sic.pt

S.I.C. – Sociedade Independente de Comunicação, S.A. Estrada da Outurela, 119 2794-052 Carnaxide Portugal

Vanessa Tierno Head of Acquisitions vanessatierno@sic.pt Content Sales Carlota Vieira sales@sic.pt

+351 214 179 400



Τ

TVI is the leading FTA TV Channel in Portugal, since 2000. In 2014, the channel registered a share of 23.5% in all day and of 26.5% in prime time, driven by its entertainment, local drama and news offers. Aside from the FTA TV channel TVI, the company, owned by Media Capital Group, also owns the Pay TV channels TV124, TVI Ficção, TVI Internacional and +TVI. TVI's group of channels led audiences in 2014 both in all day and prime time, with shares of 25.5% and 28.1%, reaching a daily average audience of 5,212 million viewers (43.7 million in prime time). TVI's portfolio also includes TVI Direct, a pay tv channel for the live transmission 24hrs/day of the main channel's reality shows.

TVI Rua Mário castelhano nº 40 2734-502 Barcarena, Portugal

00351 21 434 75 00

Luís Cunha Velho General Director Bruno Santos Director of Programming Margarida Vitória Pereira Director of Acquisitions & International Programming



CANAL Q

Born on 29 March 2010 and the Q channel is a channel of humor, entertainment and information. It is a channel in constant satire and descontruction of the information and real life narratives of our time. It questions the established idea of what is a television channel. 90% of the programs are written, produced, performed, presented and interpreted from scratch, from ideas and original formats created exclusively for the channel. So it produces more than 40 hours a week. Channel Q is available on channel 15 of the MEO and NOS platforms, also in Angola, Mozambique, France, Luxembourg, Monaco and Andorra. In 2014, Canal Q received the award for Best National Entertainment Channel by Meios & Publicidade, one of the most recognize awards in Portugal. Also won one of the highest distinctions in terms of design with the Grand Prix of Media & Advertising.

www.canalg.pt

Canal Q - Television Channel Travessa Fábrica dos Pentes, nº 12, 9º andar 1250-106 Lisbon Portugal

Goncalo Felix da Costa **Programming Director Head of Contents** gfelix@canalq.pt +351918500441 Gonçalo Fonseca **Head of Aquisitions** gfonseca@producoesficticias.pt +351962708069

21 380 65 00



ROMANIA

In Romania, the main players in the television market are Central European Media Enterprises (CME) and the Intact Media Group. In 2012, the audience share of Pro TV (CME) was 14.7% and that of Antena 1 (Intact Media Group) was 11%. CME has a total market share of about 20% (including Pro Cinema, Sport.ro, Acasa and Acasa Gold), and Intact Media Group about 19%. The public service channels had a combined daily audience share of 7% in 2012 (down from 24.1% in 2006). In the Summer of 2012, TVR Info closed and TVR2 merged with TVR Cultural.

TVR Info relaunched as TVR News in co-operation with Euronews in 2012. The German media group ProSiebenSat1 AG left the Romanian market after selling its main channel to the Greek Antenna Media Group at the end of 2013. Romania is an important centre for thematic television channels that target other countries. These include also the Film+ channels (Czech and Slovak Republics, Hungary, Romania) all of which are part of the RTL Group.

Approximately 40 new national channels were licensed in Romania in the years 2012 and 2013, including channels from the operator RCS & RDS.

Cable was the most important platform in Romania (50% of households) at the end of 20112. RCS & RDS is considered the main player in the market with 1.6 million subscribers end 2012.

TVR (ROMANIAN NATIONAL TELEVISION)

Calea Dorobanților no 191, sector 1, Bucharest cod 010.565 T: +4021.319.91.12 +4021.319.91.54 F: +40.21.319.91.24 tvri@tvr.ro comunicare.corporate@tvr.ro marketing@tvr.ro www.tvr.ro

ROMANIA

TVR-TVR1, TVR2, TVR3, TVR International



Bucuresti-Ploiesti Street , no. 25-27, 013682, Bucharest T: +4021-203 01 18 stiri@antena3.ro

www.a1.ro



INTACT MEDIA GROUP

Head office: Garlei Street, no. 1 B, 013721 Bucharest T: + 40 21 40 91 861 + 40 21 40 91 862 F: + 40 21 20 30 357 headoffice@intactmediagroup.ro www.intactmediagroup.ro



PROTV (CENTRAL EUROPEAN MEDIA ENTERPRISES), PROTV INTERNATIONAL

Pache Protopopescu Streer, No 105, Sector 2, Bucuresti T: +4021.9454 pr@protv.ro www.protv.ro





HBO ROMANIA

T: 0 8000 70 426

www.hbo.ro



PRIMA TV (PRIMA BROADCASTING GROUP SRL)

Iride Business Park, Dimitrie Pompeiu Street, no 9-9A, Corp 20, 8th floor, sector 2, Bucharest T: +40 21 589 5000



NATIONAL TV

060825 Bucharest, Sector 6, Fabricii Street, No. 46 B T: 021/4042570 F: 021 4042429 office@nationaltv.ro www.nationaltv.ro



KANAL D

Blvd Marasti, nr 65-67, Romexpo Intrarea D, Pavilion T, sector 1, Cod postal 11465 T: +40 31 407 55 55 Call Center Kanal D: 021. 9667 info@kanald.ro www.kanald.ro



SLOVAKIA

In the Slovak Republic, the commercial channels dominate the market. The channels of Central European Media Enterprises (TV Markiza, TV Doma and Dajto) had a combined market share of 31.9% in 2012. The public service channels of STV had a combined share of 11.7%. The second commercial operator Mac TV had an audience share of 24.9% in 2012 (TV Joj and Joj Plus). (Audience data source: Eurodata TV Worldwide / PMT / TNS SK).

The commercial operators have launched a range of new channels in the Slovak Republic in 2012 and 2013: DajtoTV, Senzi TV, Fooor TV and Wau TV, all of which are available over free DTT.

Cable and satellite each deliver television services to around 40% of homes. In September 2013, the main cable operator, UPC (Liberty Global) had 194 500 subscribers, which was almost one third of the cable market. There are five satellite packages offered by three companies. The two packages Skylink and CS Link are part of Luxembourg company M7. Skylink is being promoted as a pay package, while CS Link is free. They serve a combined total of approximately 1.6 million homes in the Slovak and Czech Republics. DIGI TV is another important player and was purchased in 2013 by Slovak Telecom from RCS & RDS. UPC Direct (Liberty Global) had 62 200 subscribers in September 2013. A fifth satellite service was launched in 2010 when T-Com (Slovak Telecom) made the IPTV Magio service available over satellite. Magio had over 190 000 subscribers in September 2013 (to the IPTV and satellite services combined). IPTV is also offered by three other companies: Orange, Slovanet, and Swan.

Towercom operates four DTT Multiplexes. They carry three public service channels (including a PSB HD channel), and ten private channels. The Towercom subsidiary, Towerhome, launched pay DTT services in 2013 offering 12 additional channels. In 2011 Slovak Television (STV) and Slovak Radio (SRo) merged into a single public institution under the Act on Slovak Television and Radio of 15 December 2010. The Act also established a new system for financing of the public service. The strategy was to switch to state budget contribution to the financing. However, this system was never implemented. New legislation came into effect in January 2013 that re-instated the previous broadcasting fee for households.

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission.

SLOVENIA

SOURCE: MAVISE Database — a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. In Slovenia, the television market is dominated by the channels of the Central European Media Enterprises (CME) Group (Pop TV, Kanal A and the Pro Plus family of channels). These had an audience share of 36.6% in 2012. The channels of public service broadcaster RTV Slovenija, including regional channels had a strong share of 27.7% during the same period. In February 2012, another significant player TV3 (part of the Modern Times Group - MTG), ceased operating and left the Slovenian market claiming an unfair domination of the CME Group in the advertising market. This case is still pending with the competition authorities. (Audience data source: Eurodata TV Worldwide / AGB Nielsen Media Research Slovenia)

Cable served more than 30% of homes at the end of 2012. The main operator is Telemach (formerly Mid Europa Partners who sold its investment in Telemach to UnitedGlobalCom), with approximately 200 000 subscribers. Telemach has gradually been taking over smaller operators including Elektro Turnsek and Kabel TV in the summer of 2013.

More than 26% of Slovenian homes use IPTV services and three different services are available. SiOL (Telekom Slovenije) had approximately 126 636 subscribers in March 2013 (56% of the market). Further data from 2012 (Post and Electronic Communications Agency of the Republic of Slovenia – AKOS) shows that T2 had 32% of the market. The only satellite package, Total TV (Mid Europa Partners), launched in 2007, has approximately 25 000 customers.

The official DVB-T website reports reception problems in areas where there is interference from the Italian DTT transmissions. The main multiplex of RTV Slovenija has eight national and four regional channels. Six more local channels are provided on local multiplexes. Norkring (Multiplex B) left in February 2012 claiming that the public service broadcaster violated competition regulations by hosting commercial channels. Norkring dismantled the second Multiplex in Slovenia. A tender was launched for a third Multiplex (C) in October 2012, and this Multiplex was also granted to RTV Slovenija. In June 2012, the Media Act was amended providing for the cost free transmission of TV channels of special importance on the DTT multiplex operated by RTV Slovenija.

Also in June 2012, the Digital Broadcasting Act was amended to forbid the hosting of commercial TV channels on the public multiplex when other DTT multiplexes are available.

PRO PLUS

The leading media company in Slovenia, PRO PLUS constantly generates new trends through the two Free TV channels with the greatest audience shares in Slovenia - POP TV and Kanal A, as well as through its Cable TV channels - BRIO, KINO and OTO. The company has a significant on-line presence through 24ur.com, Slovenia's most visited website, 7 specialised web portals and the first video on-demand internet service in Slovenia, VOYO.

Pro Plus D.O.O. Kranjčeva 26 1521 Ljubljana Slovenia www.pro-plus.si www.24ur.com www.voyo.si

Branko Čakarmiš **Programming Director** branko.cakarmis@pop-tv.si +386 (0) 15893231 Tomaž Kržičnik Head of Acquisitions tomaz.krzicnik@pop-tv.si +386 (0) 15893231 Blaž Bezek Programme development, Head of VOYO blaz.bezek@pop-tv.si +386 (0) 15893231



RTV SLOVENIA

RTV Slovenija is a Public Institution and non-profit organisation. It renders public service in the field of radio and television activities in accordance to the RTV Slovenija Act. It produces two national TV programmes (TV SLO Channel 1 and TV SLO Channel 2), two regional TV programmes (TV Koper - Capodistria and TV Maribor), TV programmes for Italian and Hungarian National Communities, three national radio programmes, regional radio programmes and the radio programme for foreign public. The Editorial Department for Acquired Drama Programmes is responsible for acquiring and programming of foreign fiction programmes. RTV Slovenia is devoted to quality programmes of all genres from all over the world. It has five weekly slots for feature films and six for TV series, while two slots are especially dedicated to European productions.

Kolodvorska 2 SI - 1550 Ljubljana Slovenia

T: +386 1 475 21 57 F: + 386 1 475 21 50 www.rtvslo.si

Mr. Igor Palčič **Commissioning Editor, Feature Films** / **Head of the Department** igor.palcic@rtvslo.si +386 1 475 32 51 Mrs. Bernarda Grum **Commissioning Editor, TV Series** bernarda.grum@rtvslo.si +386 1 475 32 61 Mrs. Neli Vozelj Head of Foreign Programmes neli.vozelj@rtvslo.si +38614752161



SPAIN

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission. In Spain, 2012 saw the private channels Telecinco (Mediaset Group) and Antena 3) outdoing the public channel TVE La Primera, with a daily audience share of, respectively, 13.9%, 12.5% and 12.2%. The trend of a steady loss of market share, already registered in the past 5 years, is due to audience fragmentation and the introduction of a plurality of niche channels. Other significant channels include Cuatro with 6.0% and La Sexta (created by a Spanish-Mexican consortium in 2006) with 4.9%. The niche channel Antena.neox (with a focus on youth entertainment) has moved above the second public service channel TVE La 2: their shares are 2.6% and 2.5% respectively.

The economic difficulties and the reduced ability for consumer spending have affected the pay-TV market, which, according to the quarterly report for the period April-June 2013 released by Comisión del Mercado de las Telecomunicaciones (CMT), is experiencing a deep crisis with a total loss of 502,190 subscriptions from the same period in 2012. The loss seems to be affecting all of the operators. The market is still dominated by the satellite package Canal+ with more than 1 700 000 subscribers in March 2013.

On the 15th February 2013, the Spanish Government approved the Digital Agenda for Spain, establishing the Government's strategy for the development of the economy and digital society in Spain for the period 2013-2015, with the aim to fulfill the goals set by the Digital Agenda for Europe strategy for 2015 and 2020.

On 4 June 2013, a new regulatory body, la Comisión Nacional de los Mercados y la Competencia (CNMC), was established. It is an independent body, which will merge almost all of the existing regulatory agencies.

On 1 August 2012, an amendment to the Audiovisual Act 7/2010 was adopted by the Spanish parliament, introducing a new legal framework for regional public service broadcasters, which aims at allowing regional public service broadcasters greater flexibility in the provision of their audiovisual media services.

ANTENA 3

Antena 3 is a private Spanish terrestrial channel. Its programming is generalist. When it was launched, Antena 3 was the first national private channel in Spain. It is controlled by Planeta de Agostini and RTL Group.

Avda. Isla Graciosa 13, 28703, San Sebastian de los Reyes, Madrid Spain T: 0034916230500

www.antena3.com

Mercedes Gamero Director of Acquisitions and Sales minigo@antena3t.es Javier Iriarte Moreno **Programming Deputy Manager** minigo@antena3t.es



ARAGON TELEVISION

Aragon Television is the autonomous regional channel in Aragon.

Avda. Maria Zambrano 2, 50018 Zaragoza Spain

www.aragontelevision.es

Jaime Fontan **Head of Acquisitions and Commissioning Editor** gfontan@aragontelevision.es +34876256500



CANAL EXTREMADURA TELEVISION

Canal is an autonomous public channel of Extremadura. It is broadcast in Spanish with regional coverage and free access.

Sociedad Pública de Televisión Extremeña T: 0034924382000 S.A.U. Avenida de las Américas, 1 1º 06800 Mérida [Badajoz] Spain

Guillermo Sánchez Castañón Head of Programmes guillermosanchez@canalextremadura.es +34924382000 www.canalextremadura.es

SPAIN

CANAL SUR

Canal Sur is the main regional autonomous public channel of Andalusia.

Edificio Canal Sur. Avda. José Gálvez, 1. CP 41092 Isla de la Cartuja, Seville Spain T: 0034955054600

www.canalsur.es

Lidia Lorente Acqusitions Executive +34955054773 Fidel Cardete Quintero Head of Programming



RTV CASTILLA LA MANCHA

CMT is the first public autonomous channel in Castilla-La Mancha.

e / Rio Alberche s.n. Polígono Santa Ma de Banquerencia Toledo Spain 45007 T: +34925288600 F: +34925288618 info@rtvcm.es

www.rtvcm.es

Ramón Villaverde Head Programming ramonvillaverde@rtvcm.es +34925287853



EITB – EUSKAL IRRATI ETA TELEBISTA

EITB is the first communication group of Euskadi It has more than 25 years of experience in the communication world. During this time it has consolidated as a modern and efficient media that daily goes over to more than one million citizens, to whom it mainly offers information and entertainment. There are three different channels (ETB 1, ETB 2, ETB 3) The first channels is just in Basque Language.

T: +34946563000 F: +34946563095 info@eitb.com www.eitb.eus/es/television/

Jesús Higuera Head of Programming Acquisitions Higueras_jesus@eitb.com



LA SEXTA – (TELEFILM)

La Sexta is a Spanish private terrestrial generalist channel. When it was launched in 2006, la Sexta became the sixth Spanish national terrestrial channel. La Sexta is controled by the GAMP (which includes Mediapro) and the mexican group Televisa.

C/ Virgilio nº2, Edificio 4 Ciudad de la Imagen Pozuelo de Alarcón (Madrid) Spain T: +34 91 838 2966 F: +34 91 838 2958 info@lasexta.com comunicacion@lasexta.com www.lasexta.com

Enrique lozano Acquisitions Manager Esperanza Martin Programme Director



TELEVISIÓ DE CATALUNYA

Televisió de Catalunya is an autonomous public channel of Catalonia. It is broadcast in Catalonia, with free access, in Catalan. Televisió de Catalunya deals with six different channels: TV3, 33, 3/24, Esports 3, Super 3 and TV3CAT.

Carrer de la TV3, Sant Joan Despí, 08970, Barcelona, Spain T: +34 934 99 93 33 coproduccions@tv3.cat www.tv3.cat

Susanna Jiménez Head of Coproductions +34934999333 coproduccions@tv3.cat



TELECINCO – GESTEVISION

Telecinco is a Spanish commercial television channel operated by Gestevisión Telecinco. Launched in 1990 as Tele 5, it was the fifth of the national terrestrial television channels. In 1997, Tele 5 was rebranded as Telecinco, dropping the flower logo seen in other Mediaset channel logos. Telecinco is a general channel catering for all audiences. It shows popular films, series and sport.

T: 0034913966999 telecinco@telecinco.es www.telecinco.es

Ghislain Barois Acqusitions Director gbarrois@telecinco.es Mónica Iturriaga Acquisitions Manager miturriaga@telecinco.es Jorge Tuca Director of Development , Foreign Distribution ituca@telecinco.es



TVE – TELEVISIÓN ESPAÑOLA

Televisión Española –TVE – is the national state-owned public service television broadcaster in Spain.

Prado del Rey 28223 Pozuelo de Alárcon (Madrid) Spain

T: +34 91.346.80.00 F: +34 91.346.30.55

María Jesús Pérez Head of Acquisitions and Commissioning Editor mjesus.perez@rtve.es



SWEDEN

The main players in the Swedish broadcasting market are public broadcaster SVT, private Swedish groups Bonnier (TV4 and C MORE channels) and Modern Times Group – MTG (TV3, TV6, TV8, Viasat Film and Viasat channels, some of which are broadcast from the United Kingdom), and Discovery Networks Sweden, whose channels Kanal 5, Kanal 9 and Kanal 11 are also transmitted from the United Kingdom.

Regarding distribution, the main players in the market remain the Swedish groups MTG, TeliaSonera and Teracom, as well as cable operator Com Hem and the Norwegian Telenor group. Com Hem dominates the cable television market with 1789 000 homes connected as of September 2013, showing an increase of 41 000 homes if compared to 2012.

As in the other Nordic countries, two satellite packages are in competition in the market: Canal Digital (Telenor) and Viasat (MTG), who each have more than 300 000 subscribers in Sweden.

The Telia platform (TeliaSonera) continues to dominate the IPTV market, having reached 560 000 subscribers for its IPTV service by the end of 2012, 13% more than one year earlier. Thanks to its rapidly growing number of subscribers, Telia is now the third largest pay-TV operator behind Com Hem (cable).

Regarding legal developments, the new Radio and Television Act entered into force on 1 August 2010, transposing the Audiovisual Media Services Directive (2007). The Act defines and regulates sponsorship, advertising and product placement. It also creates a new audiovisual regulatory body, Myndigheten för radio och tv (Swedish Broadcasting Authority), which replaces the radio and television authority (Radio-och TV- Verket, RTVV) and the Swedish audiovisual commission (Granskningsnämnden för radio och TV, GRN).

In June 2013 the Swedish Parliament approved some amendments to the Act on Copyright in Literary and Artistic Works, which entered into force on 1 November 2013, introducing provisions enhancing the application of extended collective licensing, with particular regard to cases of large amounts of copyrighted material used by the same user and when a direct agreement with the right holder is impossible. Nonetheless, it is possible for a rightholder to refuse this kind of exploitation.

In October 2013 the Government presented the Bill "Culture and Accessibility – Public Radio and Television 2014-2019", containing the guidelines of media policy for public service broadcasting for this period. Particular requirements are imposed as regards the accessibility to the services by people with disabilities: subtitling, sign language interpretation, audio description, and text read aloud.

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission.



Sofia Helin and Dag Malmberg in The Bridge - Season Three which received TV Programming support from Creative Europe (Photo: Carolina Romare)



SVERIGES TELEVISION (SVT)

SVT is the Swedish public service broadcaster financed by a compulsory fee. They had 64 hours of broadcasting per day on all their channels. 26 % of the programming is fiction.

Oxenstiernsgatan 26-34 T: +46 8 784 00 00 www.svt.se 105 10 Stockholm Sweden Stephen Mowbray Magdalena Löfström Helena Ingelsten Christian Wikander Head of Fiction acquisition Buyer **Buyer & Commissioning editor** Head of Drama stephen.mowbray@svt.se magdalena.lofstrom@svt.se Swedish Short films christian.wikander@svt.se helena.ingelsten@svt.se Henrik Palm Agneta Perman Hanne Palmguist Buyer Feature Film Buyer / Co-production **Commissioning Editor Drama** henrik.palm@svt.se Executive hanne.palmguist@svt.se

agneta.perman@svt.se

SWEDEN

DISCOVERY NETWORKS SWEDEN

Discovery Networks Sweden – Channels showing drama are Kanal 5, Kanal 9 and Kanal 11. Kanal 5 has an entertainment, feature film and series profile. Kanal 9 targets the male viewer with a mix of high quality drama, sports and feature films. Kanal 11 targets the female viewer with a mix of drama, glamour and relationships.

Rådmansgatan 42 114 99 Stockholm Sweden T: 08-520 55 555

www.discoverynetworks.se

Katarina Eriksson Director of Acquisition katarina_eriksson@discovery.com +46852055150

Jon Petersson Head of Drama Commissioning jon_petersson@discovery.com +46852055024



TV4 / C MORE

TV4 Group started its transmissions in 1990. TV4Group has a range of channels under the TV4 brand. C More (previously known as Canal+) was started by French Canal+ in 1997 and is owned by the Bonnier Group. CMore is a pay TV service with 15 channels.

Tegeluddsvägen 3-5 115 79 Stockholm Sweden	T: +46 8 459 40 00	www.tv	4.se
Cathrine Wiernik Director of programs and acquisitions cathrine.wiernik@tv4.se	Bo Thörnwall Head of programs CMore bo.thornwall@tv4.se	JosefineTengblad Head of drama josefine.tengblad@tv4.se	Maria Lidén Senior acquisitions manager maria.liden@tv4.se



TV3 / TV6 / TV8 / TV10

TV3 started its transmissions in 1987 and was the first commercial channel in Sweden. It has an entertainment and feature film profile. TV6 has a profile of entertainment, sports and fact shows. TV8 has a focus on series and lifestyle. TV10 focuses on sports and documentaries. These channels are all owned by Viasat which is part of MTG (Modern Times Group).

MTG TV
PO Box 17054
SE-104 62 Stockholm
Sweden

T: +46 (0)8 56 20 23 00

www.mtgtv.se

Karolina Stallwood Head of Programme Planning & Acquisitions MTG TV Karolina.stallwood@mtgtv.se Karin Stjärne **Programme Director** karin.stjarne@mtgtv.se



VIASAT / VIASAT FILM

Viasat has a range of pay tv documentary and sports channels as well as the eight Viasat Film film channels. Acquisitions for the Nordic market are handled at the London office.

www.viasat.se

Viasat Broadcasting UK Ltd Chiswick Green 610 Chiswick High Road London W4 5RU UK

+44 208 742 5100

Vanda Rapti VP, Pay TV, VOD & New Media Acquisitions and Acting VP Free TV Nordic Acquisitions vanda.rapti@mtg.com Seniha Tunaboylu Head of Factual Acquisitions seniha.tunaboylu@mtg.com Vicky Watts – Senior Acquisitions Manager – VOD & New Media vicky.watts@mtg.com Camilla Hardyment VP of Acquisitions Free and Pay TV Scandinavia camilla.hardyment@mtg.com



TURNER NORDIC AND BALTIC

T: +46 8 400 100 00

Turner Broadcasting System International operates versions of core TBS brands, including CNN, TNT, Cartoon Network and Turner Classic Movies, as well as country- and region-specific networks and businesses in Latin America, EMEA and the Asia Pacific region. It runs Pay- and Free-TV-channels, as well as Internet-based services and is a commercial partner with various third-party media ventures; it teams with Warner Bros. and HBO to leverage Time Warner's global reach. Currently, TBS operates more than 130 channels in more than 30 languages in some 200 countries around the world.

Turner Broadcasting System International, Inc. is a subsidiary of Turner Broadcasting System, Inc. (TBS), a Time Warner company. *Visiting address:* Östhammarsgatan 68, Stockholm *Postal address:* Box 271 34, 102 52 Stockholm, Sweden

Steve Hornsey **Program Director, Turner Nordic and Baltic** Steve.Hornsey@turner.com +44 (0) 207 693 1235 www.turner.com

SWEDEN

HBO NORDIC

HBO Nordic was founded in 2012 and offers a subscription Video on Demand Service, directly to consumers in Sweden, Norway, Finland and Denmark. The channel also distributes brand new premieres from other major broadcasters as well as an exciting selection of movies from Hollywood, international film studios, local distributors and independent companies. HBO Nordic is owned by Home Box Office, Inc., a subsidiary of Time Warner Inc.

Kungsträdgårdsgatan 20 11147 Stockholm, Sweden www.hbonordic.com

Ragnhild Thorbech Senior Vice President Acquisitions Ragnhild.thorbech@hbo.com Caroline Dinkelspiel Vice President Acquisitions Caroline.dinkelspiel@hbo.com



SWITZERLAND

Switzerland is a federation made up of 26 cantons and has four national languages: French, German, Italian and Romansch. This is reflected in the organisation of the audiovisual landscape, with French, German and Italian channels having a major presence on the Swiss market.

However, the different language markets are still dominated by the public channels. The public service broadcaster SRG SSR idée suisse provides through its seven operating units seven television channels (three in German, two in French and two in Italian) and seventeen radio stations.

On 29 May 2013, the Federal Council (the Swiss government) issued a message to the Parliament on the partial revision of the Radio and Television Broadcasting Act, providing for the public radio and television service to be financed in the future by an "appropriate and practical" licence fee. With some exceptions, all households and companies are to pay the new fee, which will replace the former licence and be slightly less expensive. The change in the system was welcomed by a majority at the consultation stage. The draft legislation also provides for more flexibility and for simplified procedures for granting concessions to private radio and television stations.

Switzerland has 13 private regional television channels. In December 2013, the regulator OFCOM published the results of a study carried out on public satisfaction with regard to the range of TV channels available. The SSR TV programmes appealed to 60% of those questioned, while just 50% of the public gave the regional TV channels a positive rating. Viewers' criticism mainly concerned the quality of programme production and the poor entertainment value. For almost all the criteria mentioned, the private TV channels were rated less favourably than the SSR radio and television stations and local private radio stations.

Source: European Audiovisual Observatory, Mavise database on TV and on-demand audiovisual services and companies in Europe.

RSI is part of the group SRG SSR, the Swiss public broadcaster. The Italian unit operates RSI two channels: I A 1 and I A 2. I A 1 is a full service channel aimed at a broad audience. I A 2 is a complementary channel with a focus on sport. There are also children's programs and repeats of news programs from LA 1. The drama editorial line looks for strong and realistic fiction stories. RSI also participates in foreign productions involving a Swiss co-producer within the "Pacte", an agreement aiming to support independent productions, both for cinema and television. Casella Postale www.rsi.ch T: +41 (0)91 803 51 11 6903 Lugano F: +41 (0)91 803 53 55 Switzerland Dino Balestra Gabriella de Gara Silvana Carminati Walter Bortolotti Director Head of fiction / Co-productions **Acquisitions fiction** Head of animation and acquisition fiction silvana.carminati@rsi.ch short films gabriella.degara@rsi.ch +41 (0)91 803 54 56 walter.bortolotti@rsi.ch +41 (0)91 803 53 04 +41 (0)91 803 54 70

SWITZERLAND

RTS

RTS is the national French speaking language public service channel in Switzerland. It operates two channels. RTS 1 is a mainstream channel. The prime-time schedule showcases its major in-house productions. RTS 2 complements RTS 1 with sports coverage, documentaries, arts programming and a special strand for young people. RTS also participates in foreign productions involving a Swiss co-producer within the "Pacte", an agreement aiming to support independent productions both for cinema and television.

Quai Ernest-Ansermet 20 Case postale 234 1211 Geneva 8 Switzerland T: +41 (0)58 236 36 36

www.rts.ch

Gilles Marchand Director Françoise Mayor Head of fiction francoise.mayor@rts.ch +41 (0)58 236 95 77 Isabell Hagemann Pouliquen **Acquisitions fiction** isabell.hagemann-pouliquen@rts.ch +41 (0)58 236 95 46 Izabel Rieben **Head of youth programs and expert for animations** izabel.rieben@rts.ch +41 (0)58 236 36 36

SWITZERLAND

SRF	SRF is the German language public service channel in Switzerland and operates three television channels. S 1 — a high-quality schedule of news and current affairs, light entertainment and arts, with a large proportic of in-house productions — reflects the complex reality of life in culturally diverse Switzerland. SRF zwei giv heavy emphasis to sport, feature films and series. The schedule is aimed more at a younger audience. SRF ir offers viewers time-shifted viewing with running repeats of the latest information-based formats - news, sport and the arts. SRF participates in foreign productions involving a Swiss co-producer within the "Pacte", agreement aiming to support independent productions both for cinema and television.			
Fernsehstrasse 1-4 8052 Zürich Switzerland	T: +41 (0)44 305 33 F: +41 (0)44 305 56		ch	
Rudolf Matter Director	Bettina Alber In house series bettina.alber@srf.ch — +41 (0)44 305 59 18	Lilian Räber TV Movies lilian.raeber@srf.ch +41 (0)44 305 63 77	Heinz Schweizer Head of acquisitions fiction heinz.schweizer@srf.ch +41 (0)44 305 63 44	

SWITZERLAND

UNITED KINGDOM

The television market in the UK has undergone one of its most transformative periods in many years.

US media giant Viacom, which owns MTV and Nickelodeon, acquired free-to-air broadcaster Channel 5 for £450m in May 2014, giving it one of the most prestigious channel slots, while international factual broadcaster Discovery and cable giant Liberty teamed up to buy superindie producer All3Media, which makes series including Gogglebox and Midsomer Murders.

Meanwhile, ITV launched two channels, female skewing ITVBe and pay-TV network Encore, its first channel launches since 2006, Sony bought 16 ad-supported channels including True Drama and A+E Networks launched Lifetime.

ITV also recorded ratings growth during 2013 with gains of 3.1% thanks to hits such as Broadchurch and I'm A Celebrity, Get Me out Of Here.

Channel 4 has seen increased investment in international drama co-productions, appointing Simon Maxwell as Head of International Drama to commission a slate of high quality, ambitious drama co-productions that embody Channel 4's distinctive values and have international appeal.

Sky 1, which continues to commission big-budget drama as part of an annual £600m original programming commitment, saw a ratings rise of 4.3%, compared to a 10% decline the year before. However, BBC1 was down to a 21.1% share and Channel's share tumbled 11.4% to 5.8%.

The other main development over the last twelve months was the introduction of the high-end TV tax credit. The move, which meant that dramas with budgets over $\pm 1m$ qualified for a tax break, saw more than 40 TV productions with a total TV spend of almost $\pm 400m$ benefited. Shows such as Game of Thrones and 24: Live Another Day were among 13 international productions made in the UK, while a further 30 UK productions including BBC1's Atlantis, Call The Midwife and Sky's medical drama Critical qualified.

SOURCE: MAVISE Database – a database provided by the European Audiovisual Observatory on behalf of the DG Communication of the European Commission.



Hinterland, 2014 – Production company: Fiction Factory



Jamaica Inn, 2014 – Production company: Origin Pictures

BBC

The BBC is the largest broadcasting organisation in the world. Its mission is to enrich people's lives with programmes that inform, educate and entertain. It is a public service broadcaster, established by a Royal Charter and funded by the licence fee that is paid by UK households. The BBC uses the income from the licence fee to provide services including 8 national TV channels plus regional programming, 10 national radio stations, 40 local radio stations and an extensive website.BBC World Service broadcasts to the world on radio, on TV and online, providing news and information in 32 languages. It is funded by a government grant, not from the licence fee. The BBC also has a commercial arm, BBC Worldwide. Its profits are returned to the BBC for investment in new programming and services.

www.bbc.co.uk

Zone A, Floor 7 BBC Broadcasting House Portland Place London, W1A 1AA BBC Childrens 2nd Floor, BBC Bridge House Media City UK Salford, M50 2BH

Sue Deeks

020 3614 2983

Head of Programme Acquisition, Responsible for Feature Films & Series (Fiction) Acquisitions sue.deeks@bbc.co.uk Assistant: Lisa Morgan Lisa.morgan@bbc.co.uk

Sarah Muller

Head of Drama Development & Acquisitions, CBBC – Responsible for CBBC Acquisitions and Drama submissions from credited TV writers without backing from an Independent Production Company Sarah.muller@bbc.co.uk

BBC INDEPENDENT DRAMA

New Broadcasting House, 7th floor Zone A, Portland Place, London W1A 1AA www.bbc.co.uk/commissioning

Polly Hill **Controller of Drama Commissioning** polly.hill@bbc.co.uk Assistant: Ayela Butt ayela.butt@bbc.co.uk Elizabeth Kilgarriff Commissioning Editor Elizabeth.kilgarriff@bbc.co.uk Assistant: Laura Cullum Laura.Cullum@bbc.co.uk 020 3614 0925 Lucy Richer **Commissioning Editor** lucy.richer@bbc.co.uk Assistant: Laura Cullum Laura.Cullum@bbc.co.uk 020 3614 0925 Matthew Read Commissioning Editor, BBC Independent Drama matthew.read@bbc.co.uk Assistant: Barbara Erskine Barbara.erskine@bbc.co.uk 020 3614 2662

Susie Watson Development Co-ordinator (020) 3 164 0926

BBC WALES

BBC Cymru Wales (also known as English: BBC Wales or Welsh: BBC Cymru) is a division of the British Broadcasting Corporation for Wales. Based at Broadcasting House in the Llandaff area of Cardiff, it directly employs over 1200 people, and produces a broad range of television, radio and online services in both the Welsh and English languages. Outside London, BBC Wales is the largest BBC production centre in the United Kingdom, partly due to its additional slate of Welsh language programmes for BBC Radio Cymru and the Welsh language television channel S4C.

Drama Zone 2
BBC Cymru/Wales,
Roath Lock,
Porth Teigr,
Cardiff, CF10 4GA
Wales

www.bbc.co.uk/wales

Faith Penhale **Head of Drama, BBC Wales** Assistant: Andrea Fleming 029 20 769536 andrea.fleming@bbc.co.uk *For all Wales proposals and e-commissioning queries please contact*: Emma Genders emma.genders@bbc.co.uk 020 3614 0281



BBC Northern Ireland (Irish: BBC Thuaisceart Éireann / Ulster Scots: BBC Norlin Airlann) is the main public service broadcaster in Northern Ireland. The organisation is one of the three national regions of the BBC, together with BBC Scotland and BBC Wales. Based at Broadcasting House, Belfast, it provides television, radio, online and interactive television content. BBC Northern Ireland currently employs 700 people, largely in Belfast.

Room 3.07 Blackstaff House, 62-66 Great Victoria Street, Belfast BT2 7BB T: +44 28 9033 8845

www.bbc.co.uk/northernireland

Sarah Stack Senior Script Executive, BBC Northern Ireland Drama sarah.stack@bbc.co.uk +44 28 9033 8845 Stephen Wright **Head of Drama, BBC Northern Ireland** stephen.wright@bbc.co.uk Assistant: Bronagh Taylor +44 28 90 338845

BBC SCOTLAND

BBC Scotland (Gaelic: BBC Alba) is a constituent part of the British Broadcasting Corporation, the publicly-funded broadcaster of the United Kingdom. It is, in effect, the national broadcaster for Scotland, having a considerable amount of autonomy from the BBC's London headquarters, and is run by the BBC Trust, who are advised in Scotland by the Audience Council Scotland. Its Scottish headquarters and studios are at BBC Pacific Quay on the south bank of the River Clyde, beside the STV headquarters and the Glasgow Science Centre.

Zone 2.07	T: 0141 422 6000	www.bbc.co.uk/scotland
BBC Scotland,		
40 Pacific Quay.		
Glasgow G51 1DA		

Christopher Aird **Head of Drama, BBC Scotland** Christopher.Aird@bbc.co.uk + 44 141 422 6083 *For all proposals and e-commissioning queries please contact:* Audrey McFadden Audrey.McFadden@bbc.co.uk (0141) 422 6081

CHANNEL 4

Channel 4 is a public service for information, education and entertainment. The Broadcasting Act 1990 requires that Channel 4 programmes shall: appeal to tastes and interests not generally catered for by ITV, encourage innovation and experiment, be distinctive, maintain a high general standard and a wide range, include a proportion which are educational, provide high quality news and current affairs, include proportions which are European and are supplied by independent producers.

124 Horseferry Road, London SW1P 2TX

T: +44 020 7396 4444

www.channel4.com

Piers Wenger Head of Drama

PWenger@channel4.co.uk Assistant: Jessica Cobham-Dineen JCobham-Dineen@Channel4.co.uk 020 7306 3647

Beth Willis Deputy Head of Drama

BWillis@channel4.co.uk Assistant: Jessica Cobham-Dineen JCobham-Dineen@Channel4.co.uk 020 7306 3647

Simon Maxwell Head of International Drama SMaxwell@channel4.co.uk Assistant: Amanda Lee ACLee@channel4.co.uk

Roberto Troni **Commissioning Editor** rtroni@channel4.co.uk Assistant: Jessica Cobham-Dineen JCobham-Dineen@Channel4.co.uk 020 7306 3647

Surian Fletcher-Jones Head of Development SFletcherJones@channel4.co.uk Programme Coordinator: Sian Robins Grace

020 7306 8305 Assistant: Amanda Lee ACLee@channel4.co.uk

Nick Lee Acquisitions Manager nlee@channel4.co.uk

Lee Mason Commissioning Editor, Pre-Watershed Drama LEMason@Channel4.co.uk Assistant: Amanda Lee ACLee@channel4.co.uk

David Kosse Director of Film4 dkosse@channel4.co.uk Assistant: Claire Willats CWillats@Channel4.co.uk

CHANNEL 5

Channel 5 launched as Britain's fifth public service channel in March 1997. It reaches 4 in 5 of the UK viewing public each month with a broad mix of popular content including Suspects, Big Brother and Neighbours. Sister channels 5*, 5USA and Spike complement Channel 5 with a mix of original commissions and acquired entertainment and U.S. drama, while Demand 5 is a free catch service available across multiple platforms and devices. In 2014, Channel 5 was the only major commercial free-to-air network to grow audience share across the most valuable TV audiences. Since September 2014, Channel 5 has been owned by Viacom International Media Networks.

The Northern & Shell Building 10 Lower Thames Street London, EC3R 6EN T: 020 8612 7700

www.channel5.com

Ben Frow Director of Programming Ben.Frow@channel5.com Greg Barnett Commissioning Editor for Entertainment, Daytime & Soap greg.barnett@channel5.com Katie Keenan Head of Acquisitions Katie.keenan@channel5.com Marie-Claire Dunlop Acquisitions & Channel Manager Marie-Claire.Dunlop@channel5.com 0208 612 7639

ITV

ITV is the biggest commercial television network in the UK, broadcasting the most talked about television and making a major contribution to the UK's culture, economy and communities. The ITV Network is made up of 15 regional licences, providing television to viewers across the UK. 11 of the licences in England and Wales are owned by ITV Plc, formed in 2004 following the merger of Carlton and Granada. SMG owns the two Scottish licences, Scottish Television and Grampian; UTV and Channel Television own the licences for Northern Ireland and the Channel Islands respectively.

ITV T: 020 7157 3000 www.itv.com Upper Ground London, SE1 9LT

Steve November Director of Drama Steve.november@itv.com Assistant: Sarah Jackson Sarah.jackson@itv.com 020 7157 6434 Victoria Fea Controller of Drama Victoria.fea@itv.com 020 7157 3000 Charlie Hampton Commissioning Editor, Drama Charlie.hampton@itv.com 020 7157 6438 Currently on maternity leave, covered by: Sarah Conroy Sarah.conroy@itv.com Jane Hudson Head of Drama Series Jane.hudson@itv.com 020 7157 3000

SKY

Sky One is an entertainment channel (with sumulcast in HD). In addition to providing a television satellite service to subscribers (over 9.3 million households at the end of March 2011), BSKYB also has a portfolio of TV channels: Sky1, Sky Living, Sky Atlantic, Sky Arts 1 & Sky Arts 2, Sky 3D and Challenge.

Grant Way, Isleworth, Middlesex TW7 5QD	T: 0333 100 0333	www.skyone.co.uk	
Sarah Wright Controller of Acquisitions sarah.wright@sky.uk o207 032 0343 Anne Mensah Head of Drama Anne.Mensah@sky.uk o207 0320304	Cameron Roach Commissioning Editor cameron.roach@sky.uk Lucy Criddle Senior Acquisitions Manager lucy.criddle@sky.uk 0207 0320357	Michael Whelan, Acquisitions Manager Michael.whelan@sky.uk 0207 0323521	Beverley Booker Head of Development Beverley.booker@sky.uk

UKTV

UKTV is a major industry player and one of the most important and successful multi-channel providers in the UK. Formed in 1997, it is an independent commercial joint venture, between Scripps Networks Interactive, Inc. (SNI)and BBC Worldwide, the commercial arm of the BBC. Attracting over 42 million viewers each month, the network offers a broad range of quality programming across its entertainment, lifestyle and factual offerings - Watch, GOLD, Dave, Alibi, Eden, Drama Yesterday, Home, Really and Good Food. The success of UKTV is based on its programming including award-winning shows from the BBC and an increasing number of original commissions and acquisitions. The network embraces technology to deliver inspired channels to audiences through Freeview, Sky, Virgin Media, BT, TalkTalk, YouView and UKTV Play, and distributes its highly valued original programmes to 200 territories.

10 Hammersmith Grove London, W6 7AP T: +44 20 72996200

www.uktv.co.uk

Simon Lupton Senior Commissioning Editor simon.lupton@uktv.co.uk 2037527796 Alexandra Finlay Head of Acquisitions and Co-Productions alexandra.finlay@uktv.co.uk 020 7299 6172 Richard Watsham Director of Commissioning Richard.watsham@uktv.co.uk 020 7299 6291 Tanya Qureshi Development Producer Tanya.Qureshi@uktv.co.uk 020 7299 6179

S4C

S4C has a staturory obligation to broadcast to a majority of Welsh language output during peak viewing hours (1800 - 2200). The schedule provides a wide variety of popular TV - drama, entertainment, sports, music, news and current affairs, games and quizzes, youth and children's programming.

Parc Ty Glas,T: +44 (0) 29 20 747 444www.s4c.co.ukLlanishen,Cardiff CF14 5DUV

Gwawr Martha Lloyd Commissioner for Drama Content Gwawr.lloyd@s4c.co.uk Catrin Siriol Content Departmental Assistant/PA Catrin.siriol@s4c.co.uk + 44 (0) 29 20 741 467

CREATIVE EUROPE DESKS CONTACT DETAILS

AUSTRIA

Creative Europe Desk-MEDIA Esther Krausz Austrian Film Institute Stiftgasse 6 - 1070 Vienna info@mediadeskaustria.eu Tel.: +43 1 526 9730 406

BELGIUM

Creative Europe Media Desk Vlaanderen Marie Renier and Joyce Palmers Departement Cultuur, Jeugd, Sport en Media Arenbergstraat 9 - B1000 Brussels creativeeuropemedia@vlaanderen.be Tel.: +32 2 553 41 07 Fax: +322 553 69 59

Ministère de la Fédération Wallonie-Bruxelles Stéphanie Leempoels Bd Léopold II 44 - 1080 Bruxelles stephanie.leempoels@cfwb.be media@europecreative.be Tel.: +32 2 413 34 91 www.europecreative.be

BULGARIA

Bulgarian National Film Center Kamen Balkanski 2A, Dondukov Blvd (last floor) Sofia 1000 / Bulgaria info@mediadesk.bg Tel: +359 2 9883224 www.creativeeurope.bg

CROATIA

Croatian Audivisual Centre Creative Europe Desk Martina Petrovic Kralja Zvonimira 20, 10 000 Zagreb martina.petrovi@mediadesk.hr Tel. +385 146 55 434 / 91 46 55 440 Fax +385 1 46 55 442 www.mediadesk.hr

REPUBLIC OF CYPRUS

Creative Europe Desk Cyprus RTD TALOS, 1 Diogenous Street, Block "A", 4th floor, 2404 Nicosia, Cyprus Mr. Stelios STYLIANOU ss@talos-rtd.com Tel: +357-22454333 · Fax: +35722660009 www.ced-cyprus.org

CZECH REPUBLIC

National Film Archive Pavlina Kalandrova Narodni 28, 110 00 Praha 1 pavlina.kalandrova@kreativnievropa.eu Tel.: +420 221 105 210 GSM: +420 606 622 201 Fax: +420 221 105 303

DENMARK

Danish Film Institute - Creative Europe Desk/ MEDIA Ms Ene Katrine Rasmussen and Maiken Høj Gothersgade 55, DK-1123 København ener@dfi.dk creativeeurope@dfi.dk Tel. (45) 20 47 02 90 / 33 74 34 42

ESTONIA

Eesti Filmi Instituut (Estonian Film Institute) Ms. Katre Kajamäe Uus Street 3, Tallinn 10111 Tel.: +372 627 6065 Mobile: 372 56 609 603 media@looveuroopa.ee http://www.looveuroopa.ee/

FINLAND

Finnish Film Foundation Kerstin Degerman Kanavakatu 12 , 00160 Helsinki kerstin.degerman@ses.fi Tel.: +358 9 6220 3013 Fax: +358 9 6220 3050

FRANCE

MEDIA Sub-programme Relais - Culture - Europe Lilyane Crosnier 132, rue du Faubourg Saint Denis 75010 Paris - France infos@europecreativefrance.eu Tel. (33-1) 53 40 95 10 Fax (33-1) 53 40 95 19 www.europecreativefrance.eu

MEDIA Sub-programme - Office Strasbourg Ville et Communauté urbaine de Strasbourg Aurélie Réveillaud 1, parc de l'Etoile, F-67076 Strasbourg media@strasbourg.eu Tel.: (33-3) 88 60 95 89 Fax: (33-3) 88 60 98 57 www.mediafrance.eu/Strasbourg

GERMANY

Creative Europe Office Hamburg Christiane Siemen Friedensallee 14-16, 22765 Hamburg info@ced-hamburg.eu Tel. (49) 40 390 65 85 www.facebook.com/MEDIADeutschland www.creative-europe-desk.de

Creative Europe Office München Ingeborg Degener Sonnenstrasse 21, D-80331 München info@ced-muenchen.eu Tel. (49) 89 54 46 03 30 Fax: (49) 89 54 46 03 40 www.creative-europe-desk.de

Creative Europe Office Düsseldorf Creative Europe Desk NRW Heike Meyer-Döring c/o Film- und Medienstiftung NRW GmbH Kaistraße 14, D-40221 Düsseldorf info@ced-nrw.eu Tel. (49) 211 930 50 14 Fax: (49) 211 93 05 05 www.creative-europe-desk.de Creative Europe Office Berlin-Brandenburg Susanne Schmitt August-Bebel-Strasse, 26-53, D-14482 Potsdam info@ced-bb.eu Tel. (49) 331 743 87 50 Fax: (49) 331 743 87 59 www.creative-europe-desk.de

GREECE

Greek Film Center Anna Kasimati 7 Areopagitou str, 11742 Athens, Greece anna.kasimati@gfc.gr Tel. (+30) 210 3678512 Fax (+30) 210 3648269

HUNGARY

Kreatív Európa Nonprofit Kft. Mr Ádám Paszternák H-1145 Budapest, Róna u. 174. l ép. III/304 adam.paszternak@kreativeuropa.hu Tel: (36-1) 300 7202 www.kreativeuropa.hu

ICELAND

RANNIS- The Icelandic Centre for Research Sigriður Margrét Vigfúsdóttir Dunhagi 5, 107 Reykjavik sigridur.margret.vigfusdottir@rannis.is

IRELAND

MEDIA Office Orla Clancy Callaghan House 13-16 Dame St., Dublin 2, Ireland Media@creativeeuropeireland.eu Tel: +353 1 6791856

MEDIA Office Galway Eibhlín Ní Mhunghaile Creative Europe Desk Galway Cluain Mhuire Monivea Road, Galway eibhlin@creativeeuropeireland.eu Tel. (353) 91 77 07 28 Fax (353) 91 77 07 46

ITALY

MEDIA Office Roma Giuseppe Massaro Via Tuscolana 1055, 00173 Roma roma@media-italia.eu Tel.: 39 06 72286409 Fax: 39 06 7221127

MEDIA Office Torino Silvia Sandrone Via Cagliari 42, 10153 Torino torino@media-italia.eu Tel.: 39 011 53 98 53 Fax: 39 011 53 14 90 c/o Istituto Luce Cinecittà srl MEDIA Office Bari Cristina Piscitelli Lungomare Starita 1 - 70132 Bari bari@media-italia.eu Tel +39 080 9752900 Fax +39 080 9147464

LATVIA

National Film Centre Lelda Ozola Pietavas 10 Riga, LV 1050 Ielda.ozola@nfc.gov.lv Tel.: +371 6735 8857 Skype: Ieldamediadesk www.creativeeuropelatvia.eu

LITHUANIA

Lithuanian Film Centre Eva Brazdžionytė Z. Sierakausko g; 15 LT 03105 Vilnius media@kurybiskaeuropa.eu Tel: +370 / 5 213 06 43 / 5 213 07 53 Fax: +370 / 6 803 50 42

LUXEMBOURG

Carole Kremer Film Fund Luxembourg, 5, Rue Large, L-1917 Luxembourg Carole.Kremer@creative-europe.etat.lu Tel: (+ 352) 247 82197 Fax: (+ 352) 22 09 63 www.creative-europe.lu

MALTA

Lisa Gwen Baldacchino Head, Creative Europe Desk Culture Directorate Chateau de la Ville 21 Archbishop Street Valletta, VLT 1170 lisa-gwen.baldacchino@gov.mt Tel: (+ 356) 2567 4209

THE NETHERLANDS

Creative Europe Desk NL/DutchCulture – centre for international cooperation Andrea Posthuma Postbus 15648, 1001 NC Amsterdam - Herengracht 474 - 1017 CA Amsterdam MEDIA@creativeeuropedesk.nl Tel.: +31 / 20 6164 225

NORWAY

Norwegian film Institute Kåre Jensen PO 482 Sentrum, NO 0105 Oslo Visitor address: Dronningens gate 16, 0152 Oslo Kare.jensen@nfi.no Tel.: +47 90 29 01 95

POLAND

Creative Europe Desk Poland Al. Ujazdowskie 41 00-540 Warszawa (Warsaw) - Poland info@kreatywna-europa.eu www.kreatywna-europa.eu Tel.: (+48 22) 44 76 180 / 172

PORTUGAL

Centro de Informacao Europa Criativa Manuel Claro Rua Luís Pastor de Macedo, 23A, edifício TOBIS, 1750-156 Lisboa Tel.: +351 21 323 08 00 manuel.claro@europacriativa.eu www.europacriativa.eu

ROMANIA

Ministry of Culture - Project Management Unit 22 Unirii Blv, 030833 Bucharest - Romania Valentina Miu – Coordinator MEDIA Subprogramme valentina.miu@europa-creativa.eu info@media-romania.eu Tel.: +40.21.316.60.61 www.media-romania.euu

SLOVAKIA

Slovak Film Institute Vladimir Stric Grösslingová 32, 811 og Bratislava 1 - Slovakia Tel.: + 412 2 526 36 935 Fax: +421 2 526 36 936 Info@mediadesk.sk

SLOVENIA

Creative Europe Desk Slovenia Sabina Briški- MEDIA sub-programme MOTOVILA, Centre for the promotion of cooperation in the cultural and creative sectors Upravna hiša SEM, Metelkova 2, SI-1000 Ljubljana Tel.: +386 (0)1 300 87 87 www.media.ced-slovenia.eu sabina.briski@ced-slovenia.eu

SPAIN

MEDIA Office Spain Luis Buñuel, 2-2°A Ciudad de la Imágen E-28223 Pozuelo de Alarcon Tel.: +34 91 512 01 78 - G: 836 48048 info@oficinamediaespana.eu www.oficinamediaespana.eu

Creative Europe Desk-MEDIA Catalunya Ptge de la Banca 1-3, 1a planta 08002 Barcelona Mr. Àlex Navarro Ptge de la Banca 1-3, 1a planta 08002 Barcelona Tel: (34) 93 552 49 49/48 europacreativamedia@gencat.cat www.europacreativamedia.cat

Europa Creativa Desk MEDIA Euskadi Paseo Colon, 16 E-20002 Donostia Ms Ainhoa Gonzalez Sanchiz Tel.: +34 94 332 68 37 info@europacreativaeuskadi.eu www.europacreativaeuskadi.eu

Creative Europe MEDIA Desk Andalucia Agencia Andaluza de Instituciones Culturales Edificio Estadio Olímpico. Puerta M -41092 Isla de la Cartuja (Sevilla) Ms Victoria Fernández Andrino Tel.: +34 955 929 047 info@europacreativaandalucia.es www.europacreativaandalucia.es

SWEDEN

Swedish Film Institute (Svenska Filminstitutet) Ulrika Nisell Filmhuset, Borgvägen 1-5, P.O. Box 27126, SE-102 52 Stockholm - Sweden ulrika.nisell@sfi.se Tel.: (46-8) 665 12 05 www.kreativaeuropa.eu

SWITZERLAND

MEDIA Desk Switzerland Corinna Marschall Neugasse 6, 8005 Zürich Tel. (41) 43 960 39 29 info@mediadesk.ch www.mediadesk.ch

UNITED KINGDOM

Creative Europe Desk UK Agnieszka Moody c/o BFI, 21 Stephen Street, London, W1T 1LN England@mediadeskuk.eu Tel: + 44 (o) 207 173 3221

Creative Europe Desk UK – Scotland Emma Valentine c/o Creative Scotland, 249 West George Street, Glasgow, G2 4QE emma.valentine@creativescotland.com Tel: +44 (0) 141 302 1776 Creative Europe Desk UK – Wales Judy Wasdell Department for Economy, Science and Transport, Welsh Government 4th Floor, Bayside, St Line House Mount Stuart Square Cardiff Bay CF10 5LR wales@mediadeskuk.eu +44 (0) 7554 434034

Creative Europe Desk UK – Northern Ireland Shauna McNeilly European Engagement Officer Arts Council Northern Ireland MacNeice House 77 Malone Rd Belfast BT9 6AQ +44 (0) 289 038 5200 smcneilly@artscouncil-ni.org



